

CAPITAL UNIVERSITY OF SCIENCE AND
TECHNOLOGY, ISLAMABAD



**Influence of Culture and Other
National Characteristics on
Preference of Financial
Intermediation in Asian Countries**

by

Munir Ahmad

A thesis submitted in partial fulfillment for the
degree of Master of Science

in the

Faculty of Management & Social Sciences

Department of Management Sciences

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This thesis is dedicated to my family, teachers and all those friends who have supported me since the beginning of this thesis. I would specially dedicate this thesis to my supervisor Dr. Jaleel Ahmed for his guidance and motivation to complete my research work devotedly and heartedly.



CAPITAL UNIVERSITY OF SCIENCE & TECHNOLOGY
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CERTIFICATE OF APPROVAL

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Abstract

This study aims to find the impact of national culture and other national characteristics on financial intermediation in 15 Asian countries. As many countries are bank oriented while others are tilted towards financial markets, choice of financial markets or financial institutions is dependent on a number of factors prevailing in a society. Annual estimates for a recent 10 year period (2007-2016) of relative financing through markets and institutions for these 15 countries are used in panel estimates. This paper documents for the first time that in Asian countries national preferences for market financing increase with higher power distance, higher masculinity, market concentration, political stability, rule of law and per capita GDP and decreases with increase of uncertainty avoidance, control of corruption, economic inequality and ethnic factorization. Nevertheless, no significant effect of regulatory quality and individuality on financial intermediation could be observed. This study contributes to the international business literature by providing an empirically supported, extended new model of how the cultural, social, and economic environments interact in influencing national financial architecture and the availability of financial resources to a firm. Thus, it extends the role of cultural and social factors in understanding business and finance in cross-national settings. Managers of multinational firms seeking to optimize local financing strategy will also benefit from understanding that national financial strategies for a multinational optimally may not all be the same and may need to differ from a uniform global financial strategy. These differing national financial strategies may have to reflect varying financial architectures and varying national cultural, political, and economic characteristics. Understanding the role of cultural, social, and economic factors on the financial architecture in various countries is important in that process.

Keywords: Financial intermediation, National culture, Uncertainty avoidance, Power distance, Uncertainty avoidance, Market concentration, GDP.

Contents

| | |
|--|------------|
| Author’s Declaration | iv |
| Plagiarism Undertaking | v |
| Acknowledgements | vi |
| Abstract | vii |
| List of Figures | x |
| List of Tables | xi |
| 1 Introduction and Theoretical Background | 1 |
| 1.1 Introduction | 1 |
| 1.2 Financial Institutions and Financial Markets in Asia | 4 |
| 1.3 Factors Influencing the Financial Intermediation in Asia | 6 |
| 1.3.1 Hofstede’s Cultural Dimensions | 7 |
| 1.3.2 Legal, Social, Political and Economic Factors | 9 |
| 1.4 Theoretical Background | 11 |
| 1.5 Problem Statement | 12 |
| 1.6 Research Questions | 13 |
| 1.7 Research Objectives | 13 |
| 1.8 Significance of the Study and the Research Gap | 14 |
| 2 Literature Review | 15 |
| 2.1 Literature Review | 15 |
| 2.2 Theoretical Frame Work and Hypothesis Development | 38 |
| 2.2.1 Hypothesis Related to Culture as a Partial Determinant of Financial Intermediation | 38 |
| 2.2.2 Hypotheses of Market Concentration as a Base of Financial Intermediation | 41 |
| 2.2.3 Hypotheses for Governance and Politics as Base of Financial Intermediation | 42 |
| 2.2.4 Hypotheses on Societal Inequalities as Partial Determinants of Financial Intermediation | 43 |

| | | |
|----------|---|-----------|
| 2.2.5 | Hypotheses on Wealth as Partial Determinant of Financial Intermediation | 43 |
| 2.2.6 | Hypotheses on Corruption as Partial Determinants of Financial Intermediation | 44 |
| 2.2.7 | Hypothesis Regarding Political Stability as Partial Determinant of Financial Architecture | 44 |
| 3 | Data and Methodology | 46 |
| 3.1 | Data Description | 46 |
| 3.2 | Model Specification | 46 |
| 3.3 | Variables | 47 |
| 3.3.1 | Dependent Variables | 47 |
| 3.3.2 | Independent Variables | 48 |
| 3.3.2.1 | Uncertainty Avoidance (uai_i) | 49 |
| 3.3.2.2 | Individualism ($idvi_i$) | 49 |
| 3.3.2.3 | Masculinity ($Masc_i$) | 49 |
| 3.3.2.4 | Power Distance (pdi_i) | 50 |
| 3.3.2.5 | Ethnic Fractionalization ($Ethfrc_i$) | 50 |
| 3.3.2.6 | Economic Inequality ($GINI_i$) | 51 |
| 3.3.2.7 | Gross Domestic Product ($gdp_{i,t}$) | 51 |
| 3.3.2.8 | Market Concentration ($Mktcon_{i,t}$) | 52 |
| 3.3.2.9 | Political Instability ($PolStb_{i,t}$) | 53 |
| 3.3.2.10 | Regulatory Quality ($Regqlt_{i,t}$) | 53 |
| 3.3.2.11 | Rule of Law ($RLaw_{i,t}$) | 53 |
| 3.3.2.12 | Corruption ($Cpt_{i,t}$) | 54 |
| 4 | Results and Discussion | 55 |
| 4.1 | Empirical Results | 55 |
| 4.1.1 | Descriptive Statistics | 55 |
| 4.1.2 | Correlation Matrix | 59 |
| 4.1.3 | Variance Inflation Factor | 61 |
| 4.2 | Determinants of Market versus Institutions Relative Financing Roles | 62 |
| 5 | Conclusion and Future Recommendations | 66 |
| | Bibliography | 68 |

List of Figures

| | |
|------------------------------------|----|
| 2.1 Theoretical framework. | 45 |
|------------------------------------|----|

List of Tables

| | | |
|-----|--|----|
| 4.1 | Mean and Standard Deviation. | 56 |
| 4.2 | Descriptive Statistics. | 57 |
| 4.3 | Correlation Matrix. | 60 |
| 4.4 | Variance Inflation Factor. | 61 |
| 4.5 | Determinants of market versus institutions relative financing roles. . | 63 |
| 4.6 | Hausman Test. | 63 |

Chapter 1

Introduction and Theoretical Background

1.1 Introduction

The study explains that a powerful financial coordination and structure is one of the especially significant constituents for a rising, flourishing and prosperous economic system of any country. Institutes hoisting capital to finance capital disbursements as well as investors saving to accumulate funds for utilization in future are in need of glowing execution and working of financial markets and financial institutions. Over the precedent small number of decades, growing technology and emergent communication structure have enlarged and augmented the cross border transactions and enhanced the span, competence and effectiveness of the financial system around the globe. Institutes on regular basis collect funds all the way through the world for various financial projects internationally. Similarly, a single click of a computer mouse by an individual investor in Europe can possibly dump funds in a bank located in Pakistan or there can be made an acquisition of a joint fund that invests in Pakistan's securities.

It is considerable to be familiar that on the most standard degree that healthful operational markets and financial institutes are footed profoundly on trust and conviction. An investor who makes a deposit of money in some bank, purchases

stock with the help of online brokerage account, or makes a connection with the broker in order to purchase the mutual fund, places the amount and conviction to the financial institutes which are responsible of providing the transaction services and advices. At the same time, while in order to raise capital, numerous businesses move toward to different investment or commercial banks, they are reliant and relying on those specific financial institutes in the provision of funds with acceptable and lenient conditions and with tremendous objective suggestions.

Whilst the technology is changing and getting advanced and groomed, and there is phenomenon of globalization, it is possible now for a number of types of financial transactions to be occurred, but the same time recently there have been numerous scandals rocking the financial market and arousing questions whether the financial institutes are satisfying the interests related to them or to the clients. Financial investors and managers do not function in a void or emptiness; they finalize their pronouncements surrounded by a complex and powerful financial environment. Whilst the technology is changing and getting advanced and groomed, and there is phenomenon of globalization, it is possible now for a number of types of financial transactions to be occurred, but the same time recently there have been numerous scandals rocking the financial market and arousing questions whether the financial institutes are satisfying the interests related to them or to the clients. Financial investors and managers do not function in a void or emptiness; they finalize their pronouncements surrounded by a complex and powerful financial environment. This atmosphere has inclusion and involvement of the financial markets and financial institutions, shape of economy and policies regarding regulatory and tax.

There could be different sizes of the financial markets. Many financial markets are little performing smaller and modest activities and some financial markets process the trade of securities consisted of trillions dollars on daily basis.

Financial institutions dish up as mediators by presenting a connection between the savers, businesses, and governmental departments in form of loan or investment. Financial institutes are placed among the chief and foremost players in the financial marketplace by taking control of the financial assets. They are among the major

servers of providing funds or loans to the business organizations and the individual. There are few financial institutes which accept the savings of the customers and lending this savings to the other customers or to the other business organizations. It is part of the fact that a number of business organizations are heavily dependent on the loans from the various financial institutions in order to gain the financial support. Financial institutions are needed to follow the rules and regulations operated by the government.

Ang, J. B. (2008) has explained that culture is believed to have a significant role which can affect the progress or expansion of the financial market or financial institutes. Culture is the collective programming of the mind; it has manifestation not only in values but in additional phony and external ways like rituals, symbols and heroes. Culture is whispered influencing on the regular flow of growth of economy which can ultimately affect the performance of financial market or financial institutes.

Kluckhohn (2009) puts an argument that culture is consisted in patterns, and those patterns decide the ways of thinking, feeling is a certain way and reacting to them. Those patterns are transmitted or obtained in form of symbols.

The financial system has a vital role to play in the economy by exciting and invigorating the economic advancement, weighting the economic performance of the actors, and overall touching the economic welfare.

This can be obtained by the financial infrastructure, where persons owing the funds assign and distribute the funds to such individuals who have potentially supplementary industrious behaviour to endow those funds. A financial system has the ability of making it more efficient and easy way of transferring the funds. As, it is possible that one party may be able to possess additional information as compare to the other party and it can result to the information asymmetry problem and unproductive portion of financial funds. By overcoming the information irregularity dilemma the financial classification aids stability between those with funds to invest and those who are need of funds.

Financial system of an economy generally contains following components:

- a. Financial Markets
- b. Financial Institutions
- c. Financial Regulators

Each of the above mentioned components has great role in the economic growth of any country.

Financial markets have the ability of facilitating the increase and steam of funds with the intention of finance investment by the individuals, by various corporations and governments. While, the financial institutions are the major group of actors in the financial markets since as they have to perform the function or role of bridge or mediator and thus they have to ability of determining the flow of funds. The financial regulators have their roles of monitoring and regulating the participants in the financial system.

1.2 Financial Institutions and Financial Markets in Asia

Although there are concerns and apprehensions about status the financial markets and financial institutes at the global level but still there are numerous reasons justifying the belief that Asian economies are reliable to be placed among the sustaining and rapidly growing economies of the globe. The fundamentals aiding this believe are the rich human resources, fast growing urbanization and a base of competitive technology. Furthermore, a lot of policy initiatives have been taken right after the financial crises in the late 1990s. In order to respond the Asian financial crisis, almost certainly all the countries of this region tried to carried out ambitious and determined reforms and improvements on different fronts including fiscal consolidation, financial strategy administration tried to stable the prices, to improve the regulation and supervision of the finance and to make development and growth in the financial markets and financial institutions in the region. In retrospection, it is possible to claim the financial crises as a blessing rather than

a curse as it promoted and enhanced the reformation which could not be possible in normal situation.

Financial investors and managers do not function in a useless or worthlessness; they finalize their investments surrounded by a complex and large financial environment. This setting or atmosphere has inclusion and involvement of the financial markets and financial institutions, shape of economy and policies regarding regulatory and tax. This atmosphere and environment both concludes the available financial options and affects the outcomes of different decisions. So, it is significant that the financial managers and financial investors should have proper understanding of the environment in which they work.

Financing the organization by financial institutions or by financial market must solve the problems of asymmetric information, adverse selection, moral hazard and agency costs which are involved in financing the contracts. The efficiency and costs of contracts depend on the cultural values, social values, ethical and other informal environment and legal environment of any particular country. Different forms of intermediation are suited for different societies with their autonomous or hierarchical orientations. No contract is considered complete and the efficiency and cost of entering into a contract depend on industrial structure, legal environment informal and ethical conventions and cultural and social values. Specifically distinct forms of intermediation may suit different societies in a better way with autonomous or hierarchical dimensions.

This study examined the influence of cultural measures, economic factors and political factors for the preference of financial institutions over financial markets and vice versa in Asian countries. Data of fifteen Asian countries was assessed for the choice of financing. The data of these countries will be taken from countries including China, India, Pakistan, Indonesia, Japan, Malaysia, Bangladesh, Philippines, Turkey, Korea, Hong Kong, Thailand, Singapore, Sri Lanka, and Saudi-Arabia. The focus is on the association of national culture and characteristics of the societies for the choice between market or banks with controlling the relevant factors i.e. economic and other factors. This study extended the work of Ergungor (2004) on the role of regulations in affecting the predilection for equity market over the

financial institutions, of Aggarwal and Goodell (2009) on determining the financial intermediation for rising markets, and of Kwok and Tadesse (2006) on the function of culture in determination of national financing channels. Ndikumana (2005) mentioned that some countries prefer the financing through market and some countries prefer the financing through banks. The knowledge of financing through banks or market is important for policy makers and managers but it is largely ignored in the literature.

Hofstede (2001) measure of culture such as Power distance, Uncertainty avoidance, Individuality and Masculinity in Asian countries will be focused in this study. Control variables and other variables showing economic and political factors will be discussed. Some better methodological procedures and recent data with focus on Asian countries will be used. This study will discuss in detail effects of culture, legal, social, political and economic factors on choice of financial intermediation.

This study presented a new model that how different cultures, economic factors and social factors influence the decision of financial intermediations and a new set of new statistical methodologies and variables were used. So this study gave a better understanding of the factors which determine the national choice of financial institutions verses financial market.

1.3 Factors Influencing the Financial Intermediation in Asia

Financial mediation is an important procedure in all over the world and it can be performed through banks or financial markets. The savers transfer their funds to investors for financial intermediation with the terms of the interchange i.e., how much savers expect from investors in return for postponing their consumption and how these contracts may be enforced. These financing contracts involve monitoring and recollection of debt invested by savers, as responsibilities of investors and entrepreneurs are different, contractual parties must solve the consequential fiducially difficulties of asymmetric information adverse selection, moral hazard,

and agency costs (as it is noted by Hart, 2001 and others) all optimal contracts are incomplete.

To resolve these difficulties two different ways are shaped that are financing through financial market or through financial institutions (banks). Both these two intermediaries should accomplish the basic purpose of selecting the money receivers, plan of financing contracts, monitoring of the money receiver and collection of the proceeds.

The financial intermediation whether it is done through banks or markets is influenced by a number of factors which include functions of the banks and markets, legal factors, social factors, economic factors, political factors and cultural factors.

As this quick overview suggests, there may be lots motive to believe that country wide hierarchical inclinations in finance are inspired through countrywide legal, social, cultural, economic, political characteristics. Nes, Solberg, & Silkoset (2007) proved that Differences in Nation's cultural factors are really essential in many fields of international enterprise which includes these days in exporter-distributor relationship. Allen & Santomero, 2001; Boot & Thakor (1997) have mentioned many hypotheses that how markets and banks are distinct, this paper focuses that national factors influence the choice of financial intermediation in the country.

1.3.1 Hofstede's Cultural Dimensions

Power distance that has been termed by Mulder (1977) and later on explained by Hofstede (2001), analyses the range to which the weaker workers of corporations believe that there is unequal distribution of power in the organization. According to House et al. (2002) to roots of power distance can be traced back in 4th century BC in Plato's explanation of the powers of dominant ruling authorities. He traces this concept in Confucian and Hindu philosophy as well which gave much importance to customs and superiorities. Then, he indicates that the roots of power distance can be traced back in the concepts of Thomas Hobbes in 17th century which is based on the identification of control over greed of individuals and their ambitions. In cultures in which low power distance exists, information

is spread vastly to give individuals a chance to seek education and benefit from available resources for personal progress and to promote the culture of discussion and criticism over corporate decision making. Contrary to it, cultures in which high power distance is practiced, information is not spread broadly, individuals have no equal access to educational and social resources. Moreover, decisions are only made by superiors and powerful authorities with less or no interference by the individuals working under the supervision of such high ups.

Uncertainty avoidance indicates a kind of situation in which people feel stressed when they face ambiguous and uncertain circumstances. Initiated by Cyert and March (1953) and further developed by Hofstede (2001), the concept has been widely researched across many disciplines. To cope with uncertainty, Societies are inclined to construct three mechanisms: technology: (that supports us in dealing with natural uncertainties), law (that supports us in dealing with other peoples who cause uncertain conditions for us because of their behavior), and religion that backs us up in dealing with uncertainties which we cannot control ourselves).

Individualism is a particular feature of a kind of societies wherein relations between persons are not much strong and people take care of themselves as well as their family members. Contrary to individualism, collectivism is a key feature of some certain societies where individuals are brought up in a system in which their relation with others develop strongly and cohesively. Thus, they become an integral part of a group whose benefits, needs and issues are common. So, they tend to protect each other through thick and thin. Gleason et al. (2000) while giving arguments on the work of Hirshleifer and Thakor (1992) indicates that the cultures in which individualism abounds associate with managers looking after their own interests and enhancing their reputation. Therefore, they are likely to choose lever debt in order to maximize success.

Masculinity in a social set up tends to examine the range of emphasis and focuses on the characteristics of assertiveness of male members in society. Masculinity then influences the competition and success rate between male and female members living in a society or working in an organization. It further affects directly the performance of different roles by male and female members of society. Societies

whose success is more dependent on masculinity expose a behavior which is inclined towards success rather than solidarity between genders.

1.3.2 Legal, Social, Political and Economic Factors

Rule of law means no individuals are allowed to surpass some certain limits as set by the law. It means no individual is superior and no one is allowed to do things which have been declared to be forbidden. It has a direct influence on authorities of law and thus it's a kind of constraint on the behavior. It also includes the behavior of government officials. According to Rule of law, law is implemented on every person, including the persons who make laws, judges and officials who enforce the law. It is in contrast to oligarchy, autocracy or dictatorship where the rulers are considered above the law. In dictatorships and democracies there is lack of Rule of law, for example ignorance and neglecting of the law, the rule of law is in decline when a government has less corrective measures to reconstruct it.

Regulatory quality means perception of the capacity of the government to make, define and execute sound rules and regulations that allow and advance private and public sector improvement.

Economic inequality is the difference of economical status of persons in a group, among individual groups or among the states sometimes, economic inequality is referred to be difference in income, wealth or economic belongings. Economical disparity is usually focused by the economists at three levels: income, wealth and expenditures. Economical inequality is also concerned with equity, equality of outcome and existence of equal opportunities. As far as societies, economic structures and systems and historical periods are concerned, economical inequality varies. Furthermore, cross-sectional and longitudinal analysis of people's income is also the subject matter related with economic inequality.

Ethnic fractionalization (EF) is concerned with the socio economic distribution, geographical location, size and number of specific cultural groups in an area or country. The particular characteristics of such a culture may be religion, traditions/customs, and ethnicity, complexion of people, mode of communication/language,

history, any distinct criterion and features like that. All such features are exercised for social exclusion and power monopolization.

One can define the concept of political instability in three different ways, at least. One of these approaches defines political stability as it is the propensity for government or regime change. The second approach defines this concept as the event of political violence or upheaval, such as, demonstrations, assassinations, etc. the third approach considers the instability in policies as the fundamental definition of political instability. This approach gives more value to the instability in policies than the instability in governments for example, the frequency of changes brought about by a government to fundamental policies related to property rights.

The presence of a number of ways to define political instability suggests that there are a number of indices as well formulated for the measurement of different degrees of political instability in different countries. Out of all the available indices, some have been designed solely for policy or academic purposes. In this regard, World Bank governance indices and the POLITY indices are some of the major examples. For academic purposes, it is quite common to have objective data on political violence, which mainly include the number of demonstrations and assassinations, in data sets. Shleifer (2002) and La Porta, Lopez-de-Silvanes said that to get the benefit of rent, governments can manage to control the banks. Levine (2006) and Beck, Demirguc-Kunt, notice that politicians can get more credit benefits from the banks which are connected with politics and in the same way some banks can capture the powerful politicians to induce them to act according to policies of the banks.

The earlier studies discuss the political impact on markets and banking inside cultural circumstances. In higher power index the banks (due to their nature of relationship) have a good role in spreading political services via intermediation in a society.

Corruption is a type of unethical, exploitative, dishonest or deceptive behavior by a person confide with a position of authority, intention to get individual advantage. Corruption may include numerous exercises including embezzlement, bribery and theft; however it might include activities that are lawful in numerous nations.

‘Political’ or Government, corruption happens when a person or other government worker gets the personal benefits being in an official capacity. Beck et al. (2006) accomplish that if the government has more authority over banks then there will be more corruption in the society. On the same way equity markets may also be influenced by the political personnel beyond merely ownership. This study files that in Asian countries financial markets are preferred because of less corruption while a reduced preference of market financing is related due to extra powers and regulations of banks and greater globalization. Control over corruption is a basic significance in developing countries for the market development.

One of the monetary measures is Gross domestic Product. This measure the market value of the goods finally produced in specific time period. The value of services is also measured through GDP. The economical performance of a country or a region is estimated by the nominal GDP estimate. The same is applied for making a comparison of countries economical state. The differences in the cost of living and the rate of inflation in the country are not indicated by nominal GDP per capita. Thus difference of living standards between nations can be analyzed through comparison by using a basis of GDP per capita at purchasing power parity. When few firms account for greater percentage of the total market, market concentration is used. Market concentration helps measure the level of domination of sales by different firms in a specific market. Concentration ratio is used to measure the market concentration.

1.4 Theoretical Background

Prior literature finds that cross-cultural variation between firms affects several types of managerial and financing decisions including investors’ trading frequency within their own portfolio (foreign market entry (Kogut and Singh, 1988), Beracha et al., 2014), organizational design, management planning and control systems (Harrison et al., 1994), compensation practices (Schuler and Rogovsky, 1998), financial disclosures (Jaggi and Low, 2000), financial reporting (Ding et al., 2005),

tax compliance (Tsakumis et al., 2007), earnings management (Nabar and U-Thai, 2007), auditor choice (Hope et al., 2008), and dividend policy (Shao et al., 2010). Besides said studies, there are researches showing effect of national culture on corporate decisions. For example, national culture has been shown to influence financing decisions (Aggarwal, Kearney, and Luccy, 2012; Chen, Dou, Rhee, Truong and Veeraaghavan, 2015; Zheng, El Ghoul, Guedhami, and Kwok, 2012), portfolio trading strategies (Chui, Titman and Wei, 2010), and merger and acquisition decisions (Ferris, Jayaraman, and Sabherwal, 2013; Frijns, Gilbert, Lehnert and Tourani-Rad, 2013). Chui, Lloyd, and Kwok (2012) was the first study to show that national structure could explain the variation in non-bank firm capital structure because “national culture is the missing piece” to the determinants of firm capital structure (Chui et al, 2002).

According to these studies the culture has an important role to explain the fluctuations in companies’ decision in all over the world even after controlling for the influence of formal institutions and economic development. Chang et al. (2012), Chuluun et al. (2014), and Kim and Nofsinger (2008) have proposed that behavioural and cultural factors can influence managerial decisions and equity valuation. Setting the capital structure of a company needs a good understanding about this area, and developed and emerging markets show different behaviour in setting their capital structure.

1.5 Problem Statement

The effect of cultural dimensions and institutional characteristics in the choice of financial intermediation has been vastly studied in developing countries. Ergungor (2004) studied the role of regulation, Goodell (2009) explored the determinants for new markets which are coming into existence and Kwok & Tadesse (2006) studied the role of culture in the development of financial intermediation. Although, analysts have done a great effort to explore why financing in some countries is market-based while in others it is predominantly bank-based, but almost all the

studies are conducted in developed markets, like USA, Canada or some comparison of European Countries (Aggarwal and Goodell, 2010). A very little research is documented exploring the effect of culture on choice of market in developing countries. This study is an effort to explore the effect of national cultural elements as uncertainty avoidance, individuality, masculinity and power distance in the choice of financial intermediary in Asian Countries.

1.6 Research Questions

- Does culture influence the preference of financial intermediation?
- Is financial intermediation influenced by Market Concentration?
- Is financial Intermediation influenced by Regulatory Quality?
- Is Financial Intermediation influenced by Ethnic Fraction?
- Is Financial Intermediation influenced by Political stability?
- Is Financial Intermediation influenced by Economic Inequality?
- Is Financial Intermediation influenced by Rule of law?
- Is Financial Intermediation influenced by Corruption?

1.7 Research Objectives

To analyze impact of national culture and other national characteristics on financial intermediation in Asian countries by using Hofstede's (1980, 2001) cultural dimensions of uncertainty avoidance, individuality, power distance and masculinity and World Bank, economic, political, governance and legal measures.

1.8 Significance of the Study and the Research Gap

This study intends to investigate the influence of factors of culture for example uncertainty avoidance, power distance, individuality and masculinity on the choice of financial intermediary between institution and capital market to finance the projects in the Asian Markets. Prior studies have targeted the developed markets and a very little research is conducted to explore the phenomenon in the less developed or emerging markets. Such a study would be very important for the managers and policy makers in the emerging markets of developing countries of Asia.

Chapter 2

Literature Review

2.1 Literature Review

The influence of culture and other national characteristics has been studied extensively in the literature. Brief description about the major contributions made by the different scholars is appended below:-

According to Galbis, V. (1977) the advanced hypothesis of financial intermediation investigates, primarily, the elements of financial intermediation, the path in which the financial intermediation impacts the economy in general also, the impacts of government policies on the financial go-betweens. The financial intermediation hypothesis features the part of financial mediators in economy; the vast majority of the investigations performed feature their part in accomplishing a strong financial development, and the effect of directions on money related intermediation, highlighting the part of the national bank in the control, supervision and control of money related middle people.

The hypothesis in regards to financial intermediation was created beginning with the 60's in the XX century, the beginning stage being crafted by Gurley and Shaw (1960). The money related intermediation hypothesis depends on the hypothesis of educational asymmetry and the office hypothesis. In standard, the presence of financial delegates is clarified by the presence of the take after following classes of

elements: high cost of exchange, absence of finish data in helpful time; and the strategy for control.

The financial delegates have risen precisely to take out, in any event mostly, these expenses. For instance, Diamond and Dybvig (1983) consider banks just like a coalition of the contributors that guarantees the individuals who set aside against the dangers that could influence their condition of liquidity. Leland and Pyle (1977) characterize financial middle people as a coalition that arrangements with the conveyance of data.

Jewel (1984) demonstrates that these financial middle people activity as approved operators of the individuals who set aside and that they can accomplish scale economies. In this way the individuals who set aside believe their accessible assets to these delegates with a specific end goal to be put resources into whichever ventures they consider practical, the investors having the likelihood to pull back their assets whenever under the pre-built up conditions.

Guiso et al (2007) gives a broad discourse about how culture influences the speculation choices in financial markets. Right now of choosing regardless of whether to put resources into shares, the financial specialist fears being bamboozled and this view of hazard is affected not just by the individual attributes of the organization where he is to contribute, or the capital market where he is to take part; yet in addition by individual and cultural characteristics of financial specialists. Less solid financial specialists have a tendency to put less in the stock exchange.

Markus and Kitayama (1995) recommended that people from individualistic societies tend to consider themselves to be “self-sufficient and free people”. In collectivist societies, the people see themselves as “associated and less separated from others”. In individualistic societies, similar to the United States, people give more an incentive to their estimates in capacity of their own aptitudes and they are utilized to see themselves more like champs; in this way, they overestimate their own capacities, to such an extent that they feel that they are better than expected. This circumstance does not occur in collectivist societies as Japan.

Kwok and Tadesse (2006) demonstrate that; the design of the financial arrangement of a nation is identified with cultural measurements, for example, to risk

avoidance. Nations with solid risk avoidance, as a cultural measurement, are related with financial related frameworks that are more centered on banking than centered in the Stock Exchange. These papers too give a connection between writing on culture and finance related proficiency.

Chui, Titman and Wei (2010) demonstrate that cultural contrasts between countries influence yields in capital markets. Particularly they discover a factually noteworthy positive connection between individualism with the buying and selling volume in the stock exchange and the cost unpredictability and in addition the measure of the prize.

Beate Reszat (2000) said that when the new century rolled over, the part of culture in the public eye is evolving. One feature of this change is the connection amongst culture and finance. Globalization has prompted an expanding rivalry between financial focuses worldwide and culture has turned out to be one determinant of competitiveness. In any case, culture is additionally adjusting to finance in that it reacts to the necessities of globalization and to the requirements and wants of a place's money related group. The study investigates these two sides of cooperation amongst finance and culture accentuating the part of aggregate memory and social character for the portrayal of money related focuses and taking a more intensive take a gander at the part of expressions of the human experience among the assortment of types of social practices.

Kumar and Nti (2004) view culture as a framework for making, sending, putting away, and handling data. The term "national culture" by and large connected to recognize the character of a general public from different types of culture, is past the extent of this examination (for case, corporate culture). National culture "can be deciphered as the basic edge of reference or rationale by which individuals from a general public view associations, the earth, and their relations to each other".

As per Hofstede (2008) Power distance is the degree to which the less intense individuals from associations and establishments acknowledge and expect that power is disseminated unequally.

Fonseca and Gonzalez (2006) study whether there are cultural dimensions that impact the level of introductory Initial public offering returns between nations. We

analyze whether the six cultural dimensions recognized by Hofstede can clarify cross country contrasts in Initial public offering under pricing. Hofstede characterizes six unique measurements of culture; uncertainty avoidance index (UAI), power distance index (PDI) individualism (IDV), masculinity (MAS), long term orientation (LTO), and indulgence versus restraint (IVR).

Swierczek and Thanh (2003) discussed that Hofstede characterizes culture as “the system programming of the mind which recognizes the individuals from one human gathering from another”. The after effects of Hofstede’s underlying examination yielded four essential measurements of culture: power distance index (PDI), uncertainty avoidance index (UAI), individualism (IDV), masculinity (MAS).

Bae, Chang and Kang (2012) said that according to Hofstede’s cultural measurements masculinity, uncertainty avoidance, and long term orientation stay critical in the assurance of firms’ profit approaches, indeed, even in the wake of controlling for corporate administration. We likewise demonstrate that this affiliation fluctuates with the quality of corporate administration, measured by the level of investor protection. Subsequently, national culture and speculator security autonomously influence firms’ dividend payouts yet in addition associate with each other, to such an extent that solid shareholder security incites higher profit payouts in high vulnerability evading or potentially profoundly manly societies. Our outcomes give solid confirmation that cultural contrasts matter and offer extra power in clarifying varieties in profit approaches.

Chang et al. (2012) call attention to that the cultural impact can’t be overlooked in examining debt development decision as the consideration of the social impact yields a measurably more grounded impact over and past administration structure and financial advancement.

Costaa, Crawforda and Jakobb (2012) reported a study that looks at how cultural contrasts impact cross sectional variety in initial public offering under pricing crosswise many nations. We guess that cultural contrast crosswise over geographic limits will impact the acknowledgment of and the desires for initial public offering under pricing. Cross-sectional contrasts in culture are measured utilizing Hofstede’s six cultural measurements. Our examination demonstrates that high power

distance and high long haul introduction are essentially related with higher initial public offering under pricing.

Levine (2001) recommends that the writing has offered a broad level headed discussion on the near favorable circumstances of banks versus stock markets for investment. Defenders of bank-based frameworks stress the capacity of banks to conquer showcase erosions, advance long haul venture, and improve effectiveness in the designation of capital. Advocates of securities exchanges stretch the part of stock exchanges in lessening liquidity hazard and applying corporate control, particularly through takeovers. Be that as it may, history contains no confirmation of nations with either all around created managing an account frameworks or huge and dynamic securities exchanges that did not encounter large amounts of domestic investment and financial development.

Beck, Levine, and Loayza (2000) said that it is hard to locate a far reaching record of financial intermediation, this consider utilizes different total markers that have been utilized as a part of the writing: liquid liabilities, credit to the private division, net domestic credit, and bank credit, each as level of GDP; and the proportion of banks' benefits as a level of the total of banks' resources in addition to the benefits of the central bank.

Delerue and Simon (2009) asserted that investigations of cultural esteems are important at the societal level just, scientists have discovered that each of his esteem measurements has vast variety over people in social orders and that these individual contrasts have coordinate impacts on numerous results.

Axel Dreher (2006) discussed that Combining power distance and individualism reveals some fascinating associations. Collectivist countries reliably demonstrate generous power distance, yet free thinker countries don't generally indicate little power distance. For case, the Latin European countries join generous power distance with high individualism. Other rich Western countries join more diminutive impact expel with high individualism. It is charming to watch that, in Hofstede's example, every poor country tend to rate high on the two groups (low individualism) besides, control remove. Of the countries Hofstede considered, just Costa Rica joined little power distance with high collectivism (low individualism).

Thadden (2005) talked about Uncertainty avoidance (UAI) deals with an overall population's protection for helplessness and dubiousness. It shows to what degree a culture programs its people to feel either cumbersome or pleasant in unstructured conditions. Defenselessness keeping up a key separation from social orders endeavors to confine the probability of such conditions by strict laws and benchmarks, prosperity and security endeavors. The reverse sort, helplessness enduring social orders, are more tolerant of suppositions not the same as what they are utilized to; they endeavor to have as couple of gauges as would be judicious.

Yujong Hwang (2007) Uncertainty Avoidance (UAI) reflects how an overall population oversees defenselessness about the future, a key sureness of human nearness. At one over the top, feeble UAI social orders blend people to recognize and handle defenselessness. People in such social orders tend to recognize each day as it comes, put it all on the line rather easily, don't work too hard, and continue evaluations and lead not exactly the same as their own.

Madlock (2012) analyzed that Masculinity (MAS) oversees how much social requests subscribe to the normal speculations related with folks and females. Masculine regards push benefitting and the mission for discernible achievements. Such social requests regard particular magnificence, and love the productive achiever, the superman. These standard masculine social regards infest the thinking of the entire society, women and moreover men.

Gordon Redding (2005) scrutinizes that Individuality rather than its inverse, collectivism, is how much people are incorporated into gatherings. With individualistic culture orders bonds between people are free, with individuals concentrated for the most part on themselves. Then again, in collectivist culture orders, individuals recognize firmly inside gatherings. The emphasis is on the gathering as opposed to the person.

Bruce Gilley (2006) assesses that Individualism (IDV) depicts the association between an individual and his or, then again her related individuals in the general population field. It shows itself in the way people live respectively, for instance, in nuclear families, more far off families, or tribes, and has an inconceivable combination of critical worth consequences. Toward one side of the range are social

requests with free ties between individuals. Such social requests allow a broad level of chance, and everybody is depended upon to administer to his or her own specific self-interest and possibly that of the nearby family. Social requests of this sort exemplify high independence (high IDV), and show free joining.

Markus and Kitayama (1991) contend that in individualistic societies individuals are persuaded to contemplate themselves and concentrate without anyone else inner properties, for example, their capacities.

Jensen and Meckling (2006) corporate financing decision has been one of central issues separated under office speculation. For example, security issuance including obligation financing is influenced by separation of organization and control. Under a miss information setting, outside fund financial specialists have an inspiration to prepare prideful inside executives to limit moral risk, and obligation development assurance can be one of the convincing instruments to mitigate the organization clashes.

Moneya and Crotts (2002) explored a variety of imperative commitments to the current writing on debt maturity decision by firms. We find that the association's debt development is much related with national culture crosswise over nation. Indeed, even in those nations where corporate administration (speculator insurance) evaluations and money related improvement levels are comparative, companies may seek after various debt development arrangements because of various view of office issues and estimation of financial adaptability and these discernments are impacted by their differing national cultural legacy.

Thad Dunning (2005) examined A high association between's bank-based structure and uncertainty avoidance society suggests that, in countries with a higher rundown regard, private obligation like bank credits, instead of promote based instruments like open bonds, would be a transcendent kind of obligation financing. In a keep running of a country with bank propel administering structure, keeping cash composing has since quite a while prior recognized the probability of "hold-up" issues, where the prohibitive information about borrowers that banks pick up as an element of their prior business associations may give them an information controlling foundation. The hold-up issue develops where a bank tries to evacuate

rents (by asking for higher rates on credits) from the borrower, if the bank secures private information forcing plan of action about the borrower who is constrained to the relationship with a single bank.

Ongena and Smith (2000) said that in this situation, a firm has a motivating force to relieve the two-sided imposing business model of the officeholder bank by growing the credit relationship to different banks. In bank-based framework, the borrower's endeavors might be vain, as the getting association's endeavors to build numerous managing account connections may come to the detriment of declining credit accessibility. This is especially valid in nations where few major banks overwhelm loaning markets. Open debt showcases in these nations may not be available to the greater part of educationally dark firms or value markets are restrictively exorbitant.

Richardson and Smith (2006) examined the concentrates on two generally utilized cultural develops, high context (HC)/low-context (LC) culture, and power distance (PD), and examines their impact on media decision conduct. They recommended that Japan is a higher setting and Power Distance culture than the United States.

Robert et al. (2000) presented that Uncertainty avoidance index (UAI) is adversely identified with general debt maturity in nation. This suggests the hazard opposed moneylenders offer (or, acquiring firms utilize) here and now debt while encompassing financial condition is uncertain. This is steady with surviving writing that national culture characteristics assume a basic part in deciding financing choice within the sight of vulnerability and equivocality. The impact of national culture still stays noteworthy, controlling for whether a nation has a bank-based (e.g., Japan and Germany) or market-based financial related framework (e.g., U.S. what's more, U.K.).

Bjerke et al. (1993) examines the Saudi Arabian culture as far as Hofstede's four measurements: power distance, uncertainty avoidance, individuality, and masculinity. On the bases the examination on an overview of Saudi Arabian students and their co-workers, Saudi Arabia is a Muslim nation, aside from the way that it scores high on "control separate". Examines the Saudi culture's outcomes as far as compelling administration conduct, instinct, and hierarchical structures and

inquiries the appropriateness of American administration hypotheses in the Saudi setting.

According to Reus and Lamont, (2009) Managerial discretion can be impacted by financial operators' close to home encounters or evaluation on data accessible to them and these individual qualities are affected by national cultures. While the effect of national culture on financial choice is analyzed with shortage in the past because of wide and vague nature of national culture, specialists progressively stretch its part in clarifying corporate choices.

Roe (2003) claims that Masculinity rather than its inverse femininity eludes the conveyance of parts between the gender orientations and to the nature of self-assuredness versus the nature of taking care.

Shao and Kwok (2010) examined that Uncertainty avoidance, or, on the other hand the firmly comparative term "equivocalness repugnance", respects culture orders' resilience for uncertainty and equivocalness. What exactly degree do individuals of a general public feel either awkward or agreeable in with circumstances that are amazing, or not quite the same as the standard thing? Uncertainty maintaining a strategic distance from societies attempts to limit these circumstances by strict laws, guidelines and convictions.

Merkin (2006) investigated that Hofstede's power distance measurement of culture is an imperative indicator for understanding diverse face work. It researched how cultural gatherings contrasting in their level of Power Distance arrange vital reactions (i.e., agreeable, backhanded, or coordinate) to a face-debilitating circumstance on the individual level. Respondents from six societies finished polls. Multivariate various relapse comes about because of an individual-level examination demonstrate that extensive Power Distance culture individuals will probably utilize agreeable, aberrant, and direct correspondence systems to oversee confront dangers than their little Power Distance partners.

Oyserman and Lee (2008) Do contrasts in individuality and collectivism affect regards, self-thought content, social doubts, and mental style? From one perspective, the cross-national written work gives an incredibly enduring photograph of

the foreseen precise differences; on the other hand, the nature of the affirmation is dubious. Cross-national confirmation is inadequate to fight for a causal technique, and close data can't decide whether impacts are a direct result of both independence and cooperation, only uniqueness, in a manner of speaking community, or diverse factors (checking distinctive parts of culture).

Krynke (1998) identified that Cultural contrasts and their suggestion for associations have been contemplated by numerous explores. Hofstede's four measurements of culture, for example, individuality/collectivism, power distance, uncertainty avoidance, and manliness/femininity help chiefs to see how cultural contrasts influence financial intermediation. The hierarchical structure by and large can be portrayed by four measurements; specialization, institutionalization, formalization, and centralization. In the study a few contemplations on individuality/community and power distance conceivable impacts on four measurements of authoritative structure are exhibited.

Gray (1988) considers more masculine culture orders to be more concerned about the position of one substance versus another; so a more masculine culture condition would support uncovering more data about its financial position furthermore, execution to empower correlation of various elements.

Sayuri Shirai (2004) additionally recommends that mystery is likewise emphatically related with the cultural Transnational Corporations, measurement of uncertainty avoidance. He reasons that in culture orders with more uncertainty avoidance, less data is required to maintain a strategic distance from struggle and rivalry. Further, Gray proposes a positive affiliation of the culture measurement of independence and a negative affiliation of the culture measurement of energy remove with transparency.

Oyserman, Coon, and Kimmelmeier (2002) considered that Americans are more individualistic and less collectivistic than people from various social events. The scientist abbreviate possible mental repercussions of individualism- cooperation, meta dissect cross-national and inside United States individualism- community differences, and review affirm for effects of individualism- cooperation on self-thought, thriving, cognizance, and relationship. European Americans were observed to be

both more individualistic regarding singular flexibility progressively and less collectivistic feeling obligation to in-clusters short of what others.

Taylor Zarzeski (1996) finds that masculine culture orders are more straightforward. He in like manner records a positive association amongst mystery and uncertainty and a negative association amongst individuality and riddle.

Kwok and Tadesse, 2006), the relative slant for market based financing over bank financing is solidly related to cross national differences in the sacredness of assertions and the trade costs of settling uneven data. In this examination, we in addition include the extent that anybody is worried of the determinants of straightforwardness of multinational companies by breaking down whether levels of straightforwardness are connected with singular home countries being more market-based or bank-based, while controlling for material endogenous segments.

Groeschl and Doherty (2000) call attention to that culture is difficult and exceptionally hard to characterize: Culture comprises of a few components of which some are verifiable what's more, others are express. Regularly these components are clarified by terms, for example, conduct, qualities, standards, and essential assumptions.

Sondergaard (1994) concluded that although there are a wide range of meanings of national culture, most analysts has had a tendency to depend entirely on Hofstede's definition. This is maybe not amazing, given that Hofstede's typology of culture has been a standout amongst the most prevalent in various fields of administration.

Tariq and MacDonald (2011) studied that culture impacts the development of a nation's transcendent money related framework. Specifically, they discover nations are more liable to have bank-based financial frameworks where the way of life is described by more prominent degrees of uncertainty avoidance.

Tayeb (1994) calls attention to culture was utilized as a clarification after the discoveries uncovered fascinating examples. As such, the examination was not arranged ahead of time as an examination concerning impacts of culture on associations and their individuals.

Smith, Evelyn and Hume (2005) made a jointly investigation that powerful distance culture orders are described by the resilience for imbalance and the individuals from such culture orders concur that power ought to be unequally shared. The general population with higher culture position acquires various benefits and it is considered as something right and regular. The low power distance culture orders are those in which imbalance is less endured. The benefits associated with the position are not effectively acknowledged. In the way of life with low power separate the freedom is more esteemed than the similarity.

Mead (2003) composes that in low power distance societies employees don't care for close supervision and lean toward a take an interest unrivaled. Specialized instruction and skill are utilized to secure master control as opposed to signal societal position. The separation between the subordinates and the bosses is littler, and the contacts are immediate.

Kwok and Tadesse (2006) find that countries' with a more elevated amount of uncertainty avoidance will probably be bank-based while moreover affirming that prior discoveries of the essentialness of lawful birthplace in deciding bank-based frameworks. Culture orders with abnormal amounts of uncertainty avoidance would think that it is harder to believe in deficient contracts. Thusly, we may expect that culture orders with less culture trust and less culture capital would support institutions over business sectors in view of bank's utilization of guarantee and due to the long haul connections that banks regularly have with clients.

King and Levine (1993) research has set up that lawful inception and financial specialist security are critical determinants of money related development. Countries with British custom-based law lawful starting point and better investor insurance have better created equity related markets, which, thus, prompt higher levels of financial development.

As appeared by Coase (1960), in a hypothetically perfect money related framework it would have no effect regardless of whether money related intermediation was done secretly through banks or freely through business sectors. In any case, in all actuality different variables should likewise be considered.

As indicated by North (1990), transaction costs include expenses of characterizing property rights and expenses of implementing contracts including expenses of data. "Change costs" are the expenses related with utilizing innovation and the effectiveness of factor and item showcases and are reflected in exchanges costs. Regardless of whether establishments lower or raise general exchanges costs needs to do to a limited extent with the capacity of members to be educated and to comprehend the idea of the specific institutional condition. This incorporates not simply understanding the idea of agreements and their enforceability, yet additionally the disposition and inspirations of other members.

This view is bolstered by Bhattacharya and Thakor (1993) who recommend that a bringing together string among an extraordinary number of papers on saving money is that "intermediation is a reaction to the powerlessness of advertises intervened systems to effectively resolve enlightening issues".

Williamson (1975) recommends that under states of flawed data, all exchanges are influenced by the issue of "self-enthusiasm looking for with cunning." He later offered the option definition of artful conduct as the "deficient or misshaped revelation of data, particularly to compute endeavors to misdirect, misshape, mask, jumble, or generally confound". Clearly, what this implies is that, given the open door, specialists are probably going to serve their own advantages instead of those of the other party to the agreement.

Raj Aggarwal (2008) inferred that how scholarly function in the fields of Finance and International Business can be commonly supportive. To begin with, it is clear that innovation has been a main driver of present day improvements in both finance and international business. Second, Finance can give numerous bits of knowledge into international business scholarship since it has much to say in regards to firm operations and system. Third, international business scholarship with its attention on culture additionally gives huge open doors for a superior comprehension of the worldwide parts of Finance. At long last, it is battled that transaction costs financial matters gives a magnificent hypothetical and key reason for uniting international business ideas and Finance scholarship. While the potential for Back

and international business grant to add to each other is incredible, such progresses must anticipate the evacuation of cultural hindrances between the two disciplines. As appeared by Coase (1960), in a hypothetically perfect financial framework it would have no effect regardless of whether financial intermediation was done secretly through banks or openly through business sectors.

Cronqvist, Low and Nilsson (2009) find expanding exchanges costs in high uncertainty avoidance societies could basically be that in such societies people feel constrained to accumulate more data before an exchange (Hofstede et al., 2010). More data gathering adds to costs. It could likewise be that other culture measurements, for example, individuality and power separate influence firm financing by means of an impact on culture trust because of expanded culture divisions. Disregarding these guesses, the connection amongst culture, and culture trust (and financial advancement) has been portrayed "as tangled also hurled spaghetti".

Kubik and Stein (2001) made a research on securities exchange investment is impacted by cultural association. We assemble a simple model in which any given "cultural" speculator thinks that it's more appealing to put resources into the market when the investment rate among his companions is higher. The model predicts higher collectivism rates among cultural financial specialists than among "non cultural". It additionally concedes the likelihood of numerous cultural equilibrium.

Khwaja, A. I., & Mian, A. (2005) they locate that political firms acquire 45 percent increasingly and have 50 percent higher default rates. Such special treatment happens only in government banks-private banks give no political favors. Utilizing firm settled impacts and misusing variety for a similar firm crosswise over banks or after some time takes into account cleaner recognizable proof of the political inclination result. We likewise locate that political rents increment with the quality of the company's legislator and whether he or his gathering is in power, and fall with the level of discretionary interest in his electorate. We give coordinate proof against elective clarifications, for example, socially spurred loaning by government banks to lawmakers. The all inclusive expenses of the rents distinguished are assessed to be 0.3 to 1.9 percent of GDP consistently.

Doney et al. (1998) propose that under states of high uncertainty avoidance, low masculinity furthermore, low power distance, trust is overwhelmingly created by procedures of forecast in light of deliberateness. Framing trust through deliberateness involves accepting that individuals esteem connections in view of shared and practically identical reliance and gathering alliance.

Likewise, Doney et al. (1998) recommend that in conditions of low uncertainty avoidance, high masculinity what's more, high power distance, lesser trust is more probable framed through a procedure of count what's more, ability. Trust working by methods for a capacity procedure includes a lender's ability to trust in view of an evaluation of the borrower's capacity to pay intrigue and reimburse the advance. Building up trust through a calculative procedure includes an investigation of the degree that the advantages of tricking don't surpass the expenses of being gotten. The loan boss induces that it is in opposition to the borrower's ideal enthusiasm to cheat; along these lines the borrower can be trusted.

Modigliani and Perotti (2000) propose that when the privileges of minority (or outside) financial specialists are not satisfactory, less value speculation will be accessible for new undertakings.

As per Modigliani and Perotti (2000), in such culture orders, there will be more banks loaning as opposed to financing with open value. Modigliani and Perotti (2000) likewise propose that banks, in light of an accentuation on insurance, are less ready to separate firms with great future prospects versus those with poor future prospects. On the other hand, markets with great administration are better ready to recognize these sorts of firms.

Tadesse (2001) contended that the relative viability of bank-based versus market based financial frameworks relies upon the quality of the legally binding condition and the degree of office issues in the economy. We find that while market based frameworks beat bank based frameworks among nations with created financial areas, bank-based frameworks admission better among nations with immature financial segments. Nations ruled by little firms become quicker in bank-based frameworks and those commanded by bigger firms in advertise based frameworks.

Gorton and Winton (2002) reported that investments process in industrialist economies is sorted out around financial intermediation, making them a focal organization of financial development. Money related middle people are firms that obtain from purchaser/savers and loan to organizations that need assets for investment.

Baskerville (2003) shows that continuation of financial intermediation research using Hofstede's cultural files proposes a nonappearance of adequate thought for the purposes for the dismissal of such a Universalist approach in human sciences. These reasons incorporate the supposition of comparing country with culture and the trouble, and restrictions on a comprehension of culture by methods for numeric lists and frameworks. Elective methodologies for examine on national contrasts in intermediation are proposed.

Diamond (1984) is of the view that banks have a personal stake in observing nearly the activities of firms to which they loan. By and large, obviously saving money is regularly embraced as a component of a more extensive private arrange. A system here implies that products and ventures are traded inside a private consortium as indicated by some kind of managerial order.

Allen and Santomero (2001) present affirmation in recent years in the usual banking business, taking deposits and making credits has declined altogether in the United States. There has been a change from direct held assets for benefits stores and basic resources. Nevertheless, banks have kept up their position by improving and transforming from their regular business to charge making works out. It is battled that in these last countries representatives can supervise chance by holding liquid recoveries and inters temporally smoothing.

Delerue and Simon (2009) made a research and said that culturally diverse collaborations are developing at an exponential pace. Thusly, it is getting to be noticeably essential to know about the presence and exact nature of cultural contrasts in chance observations. Do national cultural esteems impact cultural hazard observation in organization together connections? This is the issue tended to in this study. Through breaking down hazard discernment in different partnership connections, the confirmation displayed shows the significance of cultural esteems.

Allen (2001) proposes that this office part of banks has been to a great extent ignored. Allen (2001) considers saving money to be giving a administration work in culture orders that have weak inside corporate administration and where there is nearly nothing showcase by and large been greatly uncommon.

According to Ozgur Emre Ergungor (2002) why are customary law nations advertise commanded and common law nations bank-commanded? This study gives a clarification fixing to lawful traditions. Common law courts have been less effective in settling conflicts than precedent-based law courts in light of the fact that common law judges customarily cease from interpreting the codes and making new standards. In a common law condition, where potential conflicts amongst borrowers and individual moneylenders hinder the advancement of business sectors in light of the fact that the courts can't punish the cheating borrowers.

Archer, M. S. (1996) set that in individualist societies, agency conflicts are naturally more extreme in light of the fact that their individuals are more inclined to seek after their very own advantages rather than stick to others' choices and inclinations. Subsequently, outside investors may consider low payouts inadmissible and rather expect more elevated amounts of appropriation to teach the self-intrigued corporate insiders.

Ahmed et al, (2008) research that in high power distance nations, which tend to demonstrate more prominent acknowledgment of riches and influence differentials, the seriousness of organization clashes is innately lower. Accordingly, speculators have a lower inclination for profits as a teaching component and discover bring down profit payouts socially more satisfactory. Interestingly, people in low power distance nations anticipate higher profit payouts.

Djankov et al. (2006) guess that outside investors also, corporate insiders in high uncertainty avoidance social orders put substantial accentuation on the assurance that profit installment desires are met every period. Additionally, financial specialists and insiders may lean toward higher held income since they are money assets to support against unexpected financial misery. High uncertainty avoidance social orders, in this manner, may acknowledge and Expect bring down profit payouts.

Shane and Venkataraman (1996) Individualism versus collectivism catches the basic contrasts in a general public's determination of the general strain between the contending cases of individual self-satisfaction versus social still, small voice and activity. High individualism scores show a general public in which the ties between people are free and choices are taken in view of individual needs. Alternately, in collectivist social orders (for instance China) people connect high passionate incentive to having a place to a gathering.

Allik and Realo (2004) expressed that the meanings of power distance are that a general public anticipate what's more, acknowledge that power is circulated unequally. Low power distance social orders like Austria or Sweden stretch shared power, equity and open door for everybody, and see disparity in influence and riches as a fundamental insidiousness that ought to be limited. In differentiate, high power distance nations (for instance Mexico, Arab nations and India) fathom disparity as the premise of societal request where people with significant influence underline their position and emphasize expert.

Jonathan, Teegen and Mudambi (2004) suggest that in high power distance social orders, where influence and riches differentials are the premise of societal request, bring down profit payouts are socially more satisfactory. This is since a more prominent resilience for benefit differentials brings down speculators' apparent seriousness of office clashes and subsequently additionally diminishes financial specialists' inclination for profits as a disciplining component.

Aggarwal and J Goodell (2013) detailed that in low power distance nations with a solid social esteem accentuation on fairness in riches and influence, speculators may expect higher profits on the grounds that their requirement for correspondence increases organization pressures. This is especially in light of the fact that profit installments are implied through which corporate benefits are dispersed relatively to all investors. High held income, interestingly, might be less adequate on the grounds that they are related with additional corporate assets being left at the prudence of a couple of insiders, in this manner possibly sustaining influence and riches differentials.

Pagano (1993) said that Banks can upgrade domestic investment in different ways. To begin with, banks increment the measure of assets accessible for speculation by pooling reserve funds. Money related go-betweens can streamline on the expenses of gathering investment funds from heterogeneous sparing units by abusing economies of scale in data gathering and handling. Subsequently, for given levels of per capita wage and potential sparing rate, the real saving and investment rates ought to be higher in nations that have more created saving money frameworks.

Fazzari, Hubbard, and Petersen (1988) say that Banks are particularly imperative for financing the operation of little firms and the production of new firms. Proof demonstrates that little firms in industrialized nations have a tendency to depend more intensely on bank than bigger firms.

Rajan (1992) are the Critiques of bank-based frameworks point to various downsides and shortcomings of such frameworks in their capacity to upgrade speculation and financial execution. To start with, banks might be enticed to remove lease from the data gathered on forthcoming speculation ventures, in this way decreasing the result that gathers to firms. This may diminish the endeavors by firms to attempt inventive exercises.

Fonseca and Gonzalez (2006) examines the stock market may influence investment through its consequences for the cost of capital. As the share trading system grows and turns out to be more fluid, the open doors for chance sharing grow, which brings down the cost of value fund. This forecast is upheld by confirm that demonstrates that securities exchange progression is joined by an expansion in total stock market valuation and a decline in the cost of value capital and an expansion in venture.

Cole, Rima and Turk (2013) made investigations that money markets influences speculation by applying weight on corporate administration, particularly through successful takeover or risk of takeover. Accordingly, a well-working securities exchange upgrades benefit through the procedure of survival of the fittest in the corporate area. Stock advertises likewise influence corporate administration by making it simpler to tie administrative pay to association's execution.

Chui, Sheridan and Titman (2004) examined the Critiques of stock-market-based frameworks point to various elements that may confine the capacity of securities exchanges to expand the volume and nature of speculation. To start with, the expectation that securities exchange valuation is a helpful guide for speculation choices depends on the presumption that the market valuation of company's gainfulness is superior to that of the chief of the firm.

Tabellini (2010) contends that culture is a center determinant of financial improvement. A developing collection of exact research on culture's outcomes has as of late started to show up likewise in the fund writing, demonstrating that culture matters for a scope of vital capital market phenomena, for example, and corporate capital structures.

La Porta et al. (2000) exhibited another point of view perceives that keeping in mind the end goal to address agency problems, culture orders may receive diverse institutional reactions. These reactions might be formal, through legitimate organizations as showed in this study, yet additionally might be casual or culture. After all, as profit disseminations are generally at the caution of organizations; lawful rights can as it were extraneously manage profit payouts.

Tadesse (2002) watches that "nations commanded by little firms become speedier in bank-based frameworks and those commanded by bigger (all the more broadly held) firms in showcase based frameworks". Market focus is moreover imperative in controlling for concentrated proprietorship and for the subsequent potential for existing proprietors to impact particular countries' political condition.

Ergungor (2004) stretches out that countries with civil laws will probably will prefer financial institutions contending because it is an aftereffect of precedent-based law nations are versatile in a domain of inadequate contracts as "civil law courts are less powerful than their precedent-based law partners in settling clashes on the grounds that they have less adaptability in translating the laws and making new principles".

Kwok and Tadesse (2006) find that countries' with a larger amount of uncertainty evasion will probably be bank-based while too affirming that prior discoveries of

the noteworthiness of lawful cause in deciding bank-based frameworks. Culture orders with large amounts of uncertainty repugnance would think that it's harder to believe in deficient contracts. In this way, we may expect that culture orders with less culture trust and less culture capital would support organizations over business sectors due to bank's utilization of insurance and in light of the long haul connections that banks normally have with clients.

Ozbas (2005) takes note of that, in differentiated firms, directors may have the motivator to misrepresent the settlements of their undertakings to get financing, decreasing allocation proficiency. Different investigations contend that organization and different expenses of inward capital designation will prompt asset misportion and appropriation of poor interests in inside business sectors and such firms will experience the ill effects of a enhancement rebate.

Matusaka and Nanda (2002) build up a model that demonstrates that while utilizing inward markets to distribute capital has a choice benefit of staying away from the deadweight expenses of utilizing outer capital markets, doing as such additionally raises the expenses of administrative overinvestment. In their model, this tradeoff between overinvestment costs and the deadweight expenses of outer markets decides whether there is an expansion premia or rebate. They additionally demonstrate that distinctions in control rights amongst inside and outside suppliers of capital can likewise prompt broadening rebates or premia (corporate administration in a differentiated firm can end non-performing ventures more effectively than administrators of single segment firms).

(Williamson, 1998) says that Transaction Cost Economics (TCE) focuses on the possibility that when the trades expenses of market exchange are high, it may be less extreme to encourage creation through a formal Transactions cost financial aspects (TCE) concentrates on the idea that when the exchanges expenses of market trade are high, it might be less exorbitant to arrange generation through a formal association than through a market, i.e., it might be less expensive much of the time to utilize progression to diminish contracting issues and cost.

Williamson (1998) says that Transaction Cost Economics (TCE) focuses on the possibility that when the trade's expenses of market exchange are high, it may be

less extravagant to orchestrate creation through a formal relationship than through a market, i.e., it may be more affordable generally speaking to use hierarchy of leadership to diminish contracting issues and expenses.

Hart (1995) Transaction Cost engaged with advertises trade emerges primarily from endeavors to decrease the vulnerabilities encompassing legally binding connections. Such exchanges costs rely upon various elements including uncertainty, recurrence, and resource specificity. These variables add to the expenses related with showcase trade, for example, seek costs, expenses of creating and depicting decisions and choices, expenses of outlining, arranging, and upholding market trade contracts, and expenses of other financially important exercises that encourage financial trade.

Coff and Lee (2003) Various examinations report that organizations with much innovative work (R&D) tend to high data asymmetry. The data asymmetry comes from the high level of uncertainty in settlements from R&D exercises.

According to Aggarwal (2008) investigate the financing decisions has customarily centered on information in financial proclamations. Nonetheless, in looking at global varieties in firm financing, it turns out to be evident that clarifying these varieties includes milder factors, for example, culture standards, culture trust, and institutional quality notwithstanding conventional financial factors, for example, money related advancement and riches levels. In any case, conventional back (and even worldwide business) writing on firm financing has given careful consideration to these gentler national attributes.

Aggarwal and Zhao (2009), the essential exchanges expenses of market trades originate from the vulnerabilities of agreements. Subsequently it is expected that organizations' decision of financing will reflect genuine and saw transaction cost of settling asymmetric information.

Tabellini (2010) proposes national culture as a missing connection that associates removed financial furthermore, political history to the present arrangement of establishments.

Merton, R. C., & Bodie, Z. (2006) considers that lawful, political; culture and financial establishments effectively affect financial execution. The impacts of option open arrangements went for enhancing financial execution in various measurements will change alongside the organizations that are accessible to react to them. The institutions additionally sets that establishments can and ought to be investigated utilizing similar sorts of thorough hypothetical what's more, exact strategies that have been produced in the neoclassical convention while perceiving that extra instruments might be helpful to better comprehend the advancement and part of institutions in influencing financial execution.

Beck et al. (2007) find that countries with better created financial frameworks and simpler access to back not just have speedier financial development yet in addition have decreased financial disparity (and more prominent advantages for the poorer population).

Ramirez and Tadesse (2009) identified that Generally, the studies researching national culture and finance run from the looking at the part of national culture on the preference for equity versus debt financing to deter mutants of corporate money property to the interest for disaster protection; and in addition the part of national culture in deciding portfolio decisions and speculator conduct. General it is the perspective of the editors of this unique issue that the part of national culture and institutional attributes in somewhat deciding the financial conduct of people, firms and countries has been inadequately investigated. We additionally feel that particularly the zone of firm financing is quite compelling as to looking at the part of culture and establishments.

Kagitibasi (1997) asserted that industrialized, rich, and urbanized culture orders have a tendency to wind up plainly progressively individualistic, though conventional, poorer, and rustic culture orders have a tendency to stay collectivistic. In later research, in any case, it develops individuality and cooperation experienced a progression of adjustments for a point of view.

Kemmelmeier (2002) reasoned that the center components of individualism are close to home uniqueness and autonomy, though debt to the in-gathering and keeping up agreement are the principle constituents of collectivism.

Oyserman et al. (2002) considers individuality as an unavoidable associate to the worldwide procedure of modernization, one may contend that every single present day society, by their exceptionally nature, are fundamentally individualistic. Be that as it may, this is not exactly how analysts see the current situation. The reality of the matter is that therapists have solely contemplated present day, industrialized, what's more, educated culture orders. In the meantime, a conspicuous pattern in the examination on individuality cooperation has included differentiation between the alleged individualistic West and the collectivistic East. In current conjecturing in multifaceted brain research, for example, European Americans are most usually observed as the banner bearers of Western individuality, and it is frequently guaranteed that community commands in East Asian societies.

2.2 Theoretical Frame Work and Hypothesis Development

In this section relationship between Domestic stock market capitalization to domestic assets of deposit money banks with cultural, legal, economic, political and social variables has been covered. Also, various relations have been hypothesized keeping in view the theoretical implications, background and literature review.

2.2.1 Hypothesis Related to Culture as a Partial Determinant of Financial Intermediation

Sizes of financial markets and financial institutions in a country should be used as a base for predilection for institutions or market assessment as suggested by Demirguc-Kunt and Levine (2001). The sizes of market of institutions are representative and stable of international variation. Domestic stock market capitalization relative to Gross domestic product and domestic assets of deposit money banks are used as dependent variables in this study. Data for this study is acquired from Demirguc-Kunt, Levine and (2000).

Why and how culture may influence financial systems is discussed by Kwok and Tadesse (2006). Cultural measures as given by Hofstede (2001), Masculinity (MOSC), The Uncertainty Avoidance Index (UAI), the Power Distance Index (PDI) and the Index of individualism (IDV) that may affect or influence the attitudes in a society towards hierarchy are used as independent variables to account for cultural determinants of financial intermediation selection. The level of inequality in a country is described by Power Distance. People show signs of a pattern of domination in the societies in different cultures. Hofstede (2001) power distance describes “extent to which the less powerful members of organizations and institutions accept and expect that power is distributed unequally”. Ethnic fractionalization and Economic inequality are also described by power distance. Leaders and followers endorse this inequality. Existing rules are obeyed according to power distance so market financing is favored over banking so it is used as hypotheses. Less political legitimacy exists in societies where greater power distance prevails. Hofstede (2001) concluded, so these societies will favor market financing and will not rely on bank financing.

Uncertainty avoidance shows the tolerance of society for ambiguity and uncertainty Hofstede (2001). By adopting security and safety measures and strict rules and laws uncertainty avoiding societies make an effort to reduce the possibility of unstructured situations. More risk to participants exists in markets so markets are avoided and banks are preferred for financial intermediation in higher uncertainty avoidance societies. Kwok and Tadesse (2006) said that uncertainty avoidance is a vital determiner in a culture for making intermediation choices so these societies will favor banks instead of markets for financing.

Hofstede (2001) explains the individualism, opposite of individualism is collectivism where individuals are united into groups and in individualistic societies each person wants his own family betterment.

According to Lichet et al. (2007) when egalitarianism exist in a society there is great adoption of rules of law and in consequent there is less corruption. So it is expected that when there is more hierarchy and collectivism in a society there

will be more corruption so transaction cost increases in market participation so markets are favored in higher individualism in spite of financial institutions.

A society's degree of masculinity determines the level of emphasizes on the male characteristics of insolence, rivalry and achievement in relation to the female characteristics of nurturance and support, and it also represent the willingness level of personnel performing these roles in the society. Societies possessing high degree of masculinity are inclined to show behavior towards attainment rather than harmony, conflict rather than collaboration, and intellectual independence rather than moral obligation.

Hofstede's measure of the degree of masculinity has implications for the capital structure of companies as managers of companies with high ranking have appetite for debt and possibly for long-term rather than short-term debt. The managers having masculinity attributes may be having more thrust of pursuing growth and willing to take long term debt with greater disregard for agency considerations. Some studies find an inverse relationship between debt and masculinity (Chui et al., 2002; Wang and Esqueda, 2014; Zheng et al., 2012). The reason behind may be the high valuation of individual success in the masculine society which results in the acceptance of the project with high probability of success by the managers. Therefore, very rightly the management is blamed for the failure of debt repayments and bankruptcy of the firm. Hence, managers trying to become a successful person would like to employ lower debt (Chui et al., 2002).

H1: In High power distance society financing will be made through markets compared with financial institutions (Banks).

H2: In High uncertainty avoidance society financing will be made through banks compared with financial sector.

H3: In High individualism society financing will be made through markets compared with financial institutions (Banks).

H4: In High Masculinity society financing will be made through markets compared with financial institutions (Banks).

2.2.2 Hypotheses of Market Concentration as a Base of Financial Intermediation

According to Kwok and Tadesse (2006) countries in which there are larger companies will choose financial intermediation from market and countries with a larger number of smaller companies will prefer financing from financial institutions. Aggarwal and Goodell (2010) theorize that as market concentration turns into greater diffusion it will become lesser effective for the market to spread information and banks therefore assumes that task.

Leland and Pyle (1977) contend that banks are able to provide internal information of businesses at lesser price than borrowers and enterprisers. That emerges obviously as organizations essentially misrepresent their pleasant attributes to the equity market.

So at that point banks are representatives of information (Ramakrishnan and Thakor, 1984). So it can be assumed that both these abilities of bank that is collection of information and verification by banks are incredibly increased by numerous small business organizations instead of few larger business organizations. It is easy for the financial market to disperse information regarding business organizations when fewer large business organizations are concentrated with market capitalization.

Aggarwal and Goodell (2010) assume that equity owners are more able to influence the nation's policy by the use of politics if market capitalization is concentrated in fewer large firms. Additionally, Fogel (2006) notes that families having ownership of large companies can use politics for their individual benefits. Whereas, in case there are many small numbers of firms, banks can influence the policies of the firms.

It is hypothesized that market is preferred in the countries in which there exists more market concentration. It entails that few huge corporations desire markets whilst a large variety of smaller corporations choose the banks. Hence, our next hypothesis is:

H5: Financing via markets will be favored by higher market concentration in contrast to banks.

Tadesse (2002) states that countries dominated by large companies develop faster in market based systems. According to the presumption that societies relocate toward a financial intermediation that gives better development. It could be contended along these lines that Tadesse (2002) also supports H5 above.

2.2.3 Hypotheses for Governance and Politics as Base of Financial Intermediation

If the agreement is made with more securely the transaction costs of market participation diminishes (Aggarwal and Goddell, 2010). In this manner, rule of law is used as a measure for protection of market participants. The reason of inclusion of this variable is that according to some theories better investor protection is offered in the said variable. (e.g., Johnson et al. 2002). Moreover, earlier research, particularly Ergungor (2004), uncovers rule of law to be substantial as it mostly makes sense of whether countries are either bank oriented or market oriented. The rule of law can improve the privileges of minority proprietors lessening the advantages of larger stockholders. Ergungor (2004) and Kwok and Tadesse (2006) theories support the hypotheses of rule of law.

H6: As compared to banks high level of financing via market is favored by rule of law.

As a degree of governance, regulatory quality (REG_QUAL) is used from Kaufmann, Kraay, and Mastruzzi (2008). The market is greatly emphasized if there is improvement in regulatory quality because it decreases the uncertainty of contracts. But it is not clear that to what extent the regulatory quality improves the market as compared to banks. The factors of improving the efficiency of banks and markets are discussed by Kaufmann et al. (2008). It is assumed by Boot and Thakor (1997) that monitoring function is performed accurately by banks so banks will be favored if there are lesser barriers to self dealing. For that reason, in these studies the regulatory quality is used as hypotheses in following ways:

H7: Financing through market is favored if there is better regulatory quality in comparison to banks.

2.2.4 Hypotheses on Societal Inequalities as Partial Determinants of Financial Intermediation

Additionally, two measures are included as independent variables that have already been indicated above. These measures, in one or the other way may be associated with economic inequality, ethnic fractionalization and power distance. Social “fractionalization” may be increased by both of these cultural qualities and thus may decrease the level of public good will and trust (Bjornskov, 2008). In consequence, transaction costs of market involvement will be increased due to lack of trust.

National economic inequality (GINI) and ethnic fractionalization (ETHNIC_FRACTION) are measured from World Bank website. As far as the investigation is concerned, these variables are included for the first time as determinants of financial intermediation for Asian countries. Our next hypotheses are:

H8: Financing through markets as compared to banks will not be favored by higher economic inequality.

H9: Financing through markets as compared to banks will not be favored by higher Ethnic fractionalization.

2.2.5 Hypotheses on Wealth as Partial Determinant of Financial Intermediation

One of the important determinants of financial intermediation is GDP per capita (GDP) which is used along with culture, market development and governance efficiency (Aggrwal and Goddell, 2010). This measure is obtained from World Bank website for Asian countries. Previous research proves that regulatory quality and market development of a country are related with level of wealth in the country. So, it may be hypothesize that:

H10: The societies with higher wealth will favor financing through markets as compared to banks.

2.2.6 Hypotheses on Corruption as Partial Determinants of Financial Intermediation

Corruption is one of the indicators of corporate governance as indicated by World Bank index survey. Higher corruption in the country requires higher regulatory compliance and strict audit by the regulators. This also creates higher agency problems and asymmetric issues between managers and investors. Whereas, countries lower in corruption enjoy benefits of higher transparency, lower transaction and agency cost and higher value of trust by the investors in the financial markets. This leads to the following hypothesis.

H11: The societies with less corruption will favor markets as compared to banks.

2.2.7 Hypothesis Regarding Political Stability as Partial Determinant of Financial Architecture

Fligstein (2001) shows that stable worlds are valued by market participants and they consider development of financial markets as proxy of stability in the country. High political stability in the country results in lower transaction cost lesser asymmetric problem. Decrease moral hazard and higher trust of the investors in the financial markets. This leads to the following hypothesis related to relationship between political stability and financial intermediation.

H12: Financing through markets as compared to banks will be favored by higher Political stability.

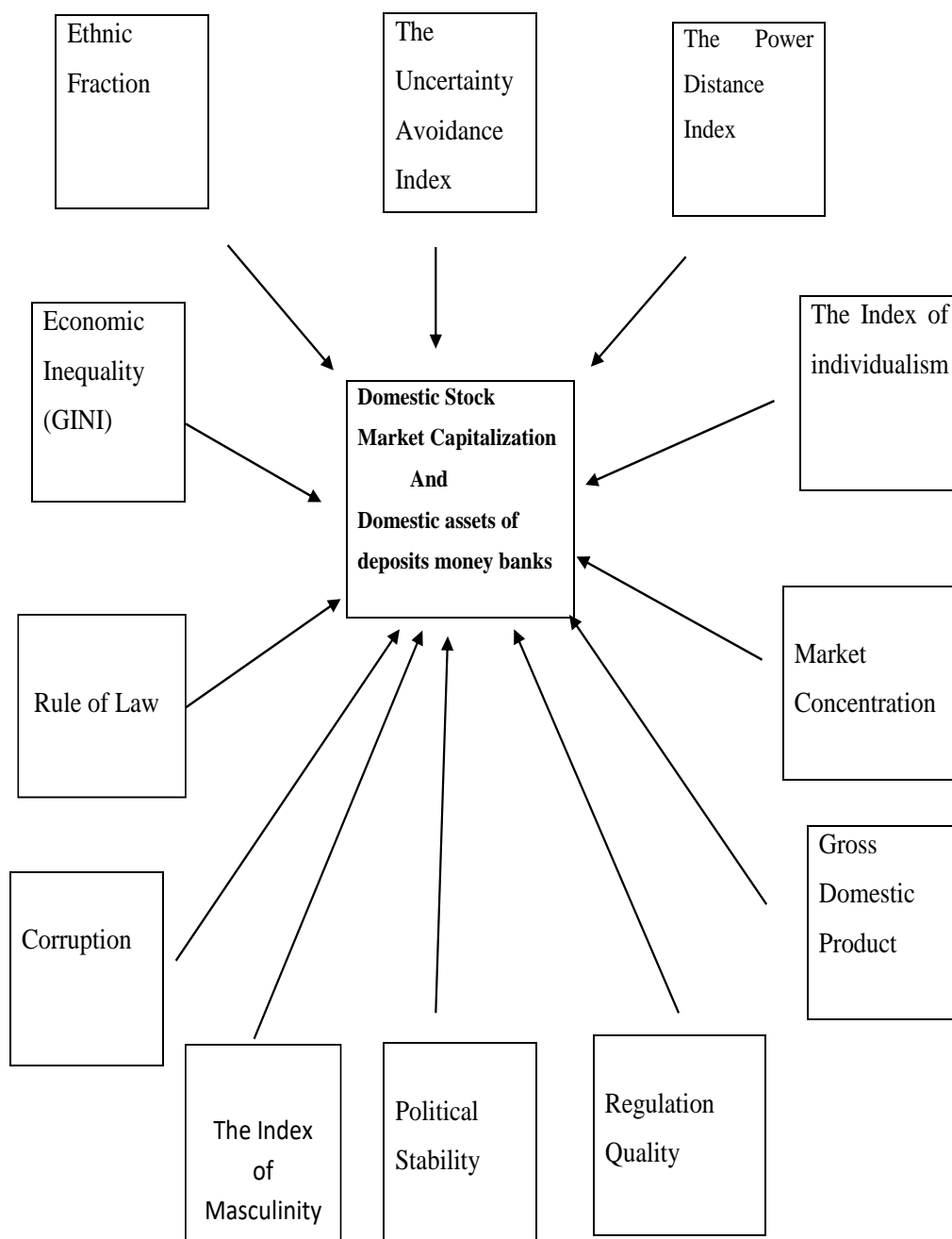


FIGURE 2.1: Theoretical framework.

Chapter 3

Data and Methodology

3.1 Data Description

The data for the study has been drawn from different sources. The data for cultural dimensions was taken from “geert-hofstede.com”, while the data for economic variables is observed from “The world Bank” website. The period under consideration is 11 years starting from 2006 and ending up 2016. Initially, the sample consisted of 18 countries from Asia as only these countries have developed the stock exchanges in Asia. The sample is then reduced to 15 countries because Hofstede cultural dimensions data was not available for remaining three countries.

3.2 Model Specification

Current study used Panel Data regression method to investigate the effect of cultural variances and other national characteristics on the development of stocks and the decision regarding the source of financial intermediation to fulfill the financial requirements of the projects. Panel data is a statistical technique to analyze two dimensional data i.e. cross sectional with time variant. The data is collected over time for the same individuals and regression is run over these two dimensions. The model used for the current study is developed by Agarwal & Goodell, (2010).

$$\begin{aligned} \text{dsmc}_{i,t} \text{ to } \text{dmba}_{i,t} = & \alpha + \beta_1 \times \text{idv}_i + \beta_2 \times \text{pdi}_i + \beta_3 \times \text{uai}_i + \beta_4 \times \text{masc}_i \\ & + \beta_5 \times \text{ethfrc}_i + \beta_6 \times \text{gini}_{i,t} + \beta_7 \times \text{gdp}_{i,t} + \beta_8 \times \text{mktcon}_{i,t} + \beta_9 \times \text{polstb}_{i,t} \\ & + \beta_{10} \times \text{regqlt}_{i,t} + \beta_{11} \times \text{rlaw}_{i,t} + \beta_{12} \times \text{crp}_{i,t} + \varepsilon_{i,t} \end{aligned}$$

| Variable | Description |
|--|---|
| $\text{dsmc}_{i,t}$ to $\text{dmba}_{i,t}$ | Domestic assets of deposit money banks relative to Domestic stock market capitalization |
| idv_i | Individuality |
| pdi_i | Power Distance |
| uai_i | Uncertainty Avoidance |
| masc_i | Ethnic Fraction |
| ethfrc_i | Ethnic Fraction |
| $\text{gini}_{i,t}$ | Economic Inequality |
| $\text{gdp}_{i,t}$ | Gross Domestic Product |
| $\text{mktcon}_{i,t}$ | Market Concentration |
| $\text{polstb}_{i,t}$ | Political Stability |
| $\text{regqlt}_{i,t}$ | Regulatory Quality |
| $\text{rlaw}_{i,t}$ | Rule of Law |
| $\text{crp}_{i,t}$ | Corruption |

3.3 Variables

Following is the brief description of the dependent and independent variables used in the study:

3.3.1 Dependent Variables

Based on Aggarwal & Goodel (2010) and Demirguc-Kunt and Levine (2001), it is argued that national financing trends for markets in comparison with institutions can be evaluated and measured on the basis of relative sizes of financial markets

and institutions at country level. Sizes of the financial institution and stock market are the best measures and can be expected to be stable and represent variations at international level. The domestic stock market capitalization is the dependent variable and it is linked with the domestic assets of deposit money banks. It is calculated by dividing the ratio of domestic assets of deposit money banks relative to GDP and domestic stock market capitalization relative to GDP. World Bank (2017) is the source to obtain data for these values.

To determine whether an overall market is overvalued or undervalued, the domestic stock market capitalization to GDP ratio is used. One can use this ratio if one wants to focus specific markets like Pakistani market. It can also be applied to the international market but it depends upon the values used to calculate. We can calculate it according to the following formula:

$$\frac{\text{Domestic Stock Market Capitalization}}{\text{GDP}} \times 100$$

Stock market value is represented by percentage of GDP. The market will be considered overvalued if the result is greater than 1 whereas the market will be taken to be undervalued if the result is around 0.5. However, determining whether the percentage level pertaining to under valuation or overvaluation is accurate or not, it has been an important debate in the recent years.

Domestic assets of deposit money banks are the total assets held by deposit money banks as a share of sum of deposit money bank and central bank claims on domestic nonfinancial real sector. It is calculated as under:

$$\frac{\text{Domestic Assets of Deposit Money Banks}}{\text{GDP}} \times 100$$

Higher value of the above ratio shows predilection of the country towards banks for financing.

3.3.2 Independent Variables

Following is the brief explanation of the independent variables used in this study.

3.3.2.1 Uncertainty Avoidance (uai_i)

Uncertainty avoidance indicates a kind of situation in which people feel stressed when they face ambiguous and uncertain circumstances. Initiated by Cyert and March (1953) and further developed by Hofstede (2001), the concept has been widely researched across many disciplines. To cope with uncertainty, Societies are inclined to construct three mechanisms: technology: (that supports us in dealing with natural uncertainties), law (that supports us in dealing with other peoples who cause uncertain conditions for us because of their behavior), and religion that backs us up in dealing with uncertainties which we cannot control ourselves).

3.3.2.2 Individualism ($idvi_i$)

Individualism is a particular feature of a kind of societies wherein relations between persons are not much strong and people take care of themselves as well as their family members. Contrary to individualism, collectivism is a key feature of some certain societies where individuals are brought up in a system in which their relation with others develop strongly and cohesively. Thus, they become an integral part of a group whose benefits, needs and issues are common. So, they tend to protect each other through thick and thin. Gleason et al. (2000) while giving arguments on the work of Hirshleifer and Thakor (1992) indicates that the cultures in which individualism abounds associate with managers looking after their own interests and enhancing their reputation. Therefore, they are likely to choose lever debt in order to maximize success.

3.3.2.3 Masculinity ($Masc_i$)

Masculinity in a social set up tends to examine the range of emphasis and focuses on the characteristics of assertiveness of male members in society. Masculinity then influences the competition and success rate between male and female members living in a society or working in an organization. It further affects directly the performance of different roles by male and female members of society. Societies

whose success is more dependent on masculinity expose a behavior which is inclined towards success rather than solidarity between genders.

3.3.2.4 Power Distance (pdi_i)

Power distance that has been termed by Mulder (1977) and later on explained by Hofstede (2001), analyses the range to which the weaker workers of corporations believe that there is unequal distribution of power in the organization. According to House et al. (2002) to roots of power distance can be traced back in 4th century BC in Plato's explanation of the powers of dominant ruling authorities. He traces this concept in Confucian and Hindu philosophy as well which gave much importance to customs and superiorities. Then, he indicates that the roots of power distance can be traced back in the concepts of Thomas Hobbes in 17th century which is based on the identification of control over greed of individuals and their ambitions. In cultures in which low power distance exists, information is spread vastly to give individuals a chance to seek education and benefit from available resources for personal progress and to promote the culture of discussion and criticism over corporate decision making. Contrary to it, cultures in which high power distance is practiced, information is not spread broadly, individuals have no equal access to educational and social resources. Moreover, decisions are only made by superiors and powerful authorities with less or no interference by the individuals working under the supervision of such high ups.

3.3.2.5 Ethnic Fractionalization ($Ethfrc_i$)

Ethnic fractionalization (EF) is concerned with the socio economic distribution, geographical location, size and number of specific cultural groups in an area or country. The particular characteristics of such a culture may be religion, traditions/customs, and ethnicity, complexion of people, mode of communication/language, history, any distinct criterion and features like that. All such features are exercised for social exclusion and power monopolization.

3.3.2.6 Economic Inequality ($GINI_i$)

Economic inequality is the difference of economical status of persons in a group, among individual groups or among the states sometimes, economic inequality is referred to be difference in income, wealth or economic belongings. Economical disparity is usually focused by the economists at three levels: income, wealth and expenditures. Economical inequality is also concerned with equity, equality of outcome and existence of equal opportunities. As far as societies, economic structures and systems and historical periods are concerned, economical inequality varies. Furthermore, cross-sectional and longitudinal analysis of people's income is also the subject matter related with economic inequality. To measure economic inequality different numerical indices are used. The GINI coefficient is one of the most widely used indices to measure economic inequality though many other methods are also in practice.

To represent the income or wealth distribution of the masses of a community, in economics, the GINI coefficient is most widely used method of measuring economical inequality. An Italian statistician and sociologist Corrado GINI and (1912) presented the idea of GINI coefficient through the publication of "variability and mutability".

3.3.2.7 Gross Domestic Product ($gdp_{i,t}$)

One of the monetary measures is Gross Domestic Product. This measure the market value of the goods and services finally produced in specific time period. The value of services is also measured through GDP. The economical performance of a country or a region is estimated by the nominal GDP estimate. The same is applied for making a comparison of countries economical state. The differences in the cost of living and the rate of inflation in the country are not indicated by nominal GDP per capita. Thus difference of living standards between nations can be analyzed through comparison by using a basis of GDP per capita at purchasing power parity.

3.3.2.8 Market Concentration ($Mktcon_{i,t}$)

When smaller firms account for greater percentage of the total market, market concentration is used. Market concentration helps measure the level of domination of sales by different firms in a specific market. Concentration ratio is used to measure the market concentration.

The combined market shares of different top firms in the industry are measured through the market concentration ratio. 'Market share' as a reference is used in the formula. Sales employment statistics, number of outlets and number of people who use a company's services are important aspects in this regard. Three or maximum five may be the value of different firms or top 'n' firms. The industry is said to be highly concentrated if the firms at top level continue receiving market share. Understanding of 'concentration' is essential before looking into 'Market concentration'. Concentration is the extent up to which just a few firms make up the maximum of production in the market. In such a case, low concentration means that top 'n' firms are not affecting the production in market and the industry is thought to be in a state where there is a lot of competition. Contrary to it, when concentration is high, it is the indication that top 'n' firms affect the production and services provided in the market. In such a situation industry is considered to be oligopolistic or monopolistic. Herfindahl-Hirschman Index (HHI) is indeed one of the measures commonly used to calculate the market concentration. To calculate this index, the square root of the percentage market share of each firm working in the industry is added. For instance, in a market that has mere five firms (two firms with 20% share each and three firms with 30% share each the Herfindahl-Hirschman Index is to be $3000(900+900+400+400+400)$. In case the market enjoys monopoly, the index may rise as high as 10,000, but incase the index is lower, the market gets more competitive. For the perfect competition, the indicator could become zero.

3.3.2.9 Political Instability ($\text{PolStb}_{i,t}$)

One can define the concept of political instability in three different ways, at least. One of these approaches defines political stability as it is the propensity for government or regime change. The second approach defines this concept as the event of political violence or upheaval, such as, demonstrations, assassinations, etc. the third approach considers the instability in policies as the fundamental definition of political instability. This approach gives more value to the instability in policies than the instability in governments for example, the frequency of changes brought about by a government to fundamental policies related to property rights.

The presence of a number of ways to define political instability suggests that there are a number of indices as well formulated for the measurement of different degrees of political instability in different countries. Out of all the available indices, some have been designed solely for policy or academic purposes. In this regard, World Bank governance indices and the Policy indices are some of the major examples. For academic purposes, it is quite common to have objective data on political violence, which mainly include the number of demonstrations in data sets.

3.3.2.10 Regulatory Quality ($\text{Regqlt}_{i,t}$)

Regulatory quality means perception of the capacity of the government to make, define and execute sound rules and regulations that allow and advance private sector improvement. This table shows the individual variables from every data sources used to develop this measure in the Worldwide Governance Indicators.

3.3.2.11 Rule of Law ($\text{RLaw}_{i,t}$)

Rule of law means no individuals are allowed to surpass some certain limits as set by the law. It means no individual is superior and no one is allowed to do things which have been declared to be forbidden. It has a direct influence on authorities of law and thus it's a kind of constraint on the behavior. It also includes the behavior of government officials. The roots of this phrase can be traced back in

16th century in English history. A Scottish theologian Samuel Rutherford also used the same phrase in his argument against the rights of kings.

According to Rule of law, law is implemented on every person, including the persons who make laws, judges and officials who enforce the law. It is in contrast to oligarchy, autocracy or dictatorship where the rulers are considered above the law. In dictatorships and democracies there is lack of Rule of law, for example ignorance and neglecting of the law, the rule of law is in decline when a government has less corrective measures to reconstruct it. Government based upon the rule of law is called monarchy.

3.3.2.12 Corruption ($C_{pt_{i,t}}$)

Corruption is a type of unethical, exploitative, dishonest or deceptive behavior by a person confide with a position of authority, intention to get individual advantage. Corruption may include numerous exercises including embezzlement, bribery and theft; however it might include activities that are lawful in numerous nations. ‘Political’ or Government, corruption happens when a person or other government worker gets the personal benefits being in an official capacity.

Chapter 4

Results and Discussion

4.1 Empirical Results

Following section offer a complete debate on descriptive statistics and empirical findings of the studies on effect of national culture on determination of financial architecture in different countries of the Asia Continent.

4.1.1 Descriptive Statistics

Based on Aggarwal & Goodel (2010) and Demirguc-Kunt and Levine (2001), it is argued that the evaluation of national financing predilection for institutions as opposed to markets can be measured by the relative sizes of the financial market and financial institutions in a country are the best measures and good are representative of international variations. Domestic stock market capitalization relative to domestic assets of deposit money banks Is taken as dependent variable in the study. Data for the said variable are obtained from World Bank website (2017).

This section presents the analysis of descriptive statistics of variables. The mean and standard deviation of domestic stock market as percentage of GDP, domestic assets of deposit money banks relative to GDP and ratio of domestic stock market capitalization relative to domestic assets of deposit money banks are presented in the Table 4.1. The data is based on 15 countries of Asia that are selected for the purpose of analysis.

Table 4.1 shows domestic market capitalization relative to GDP (DSMC) of different Asia countries. Higher values of mean are of Hong Kong, Singapore and Malaysia i.e. 9.3250, 2.2949 and 1.34 respectively, whereas, lower mean values of 0.2322, 0.2293 and 0.2371 are of Sri Lanka, Bangladesh and Pakistan respectively. Higher values of DSMC in respect of Hong Kong, Singapore and Malaysia show high predilection of said countries for market based financing whereas lower values for Sri Lanka, Bangladesh and Pakistan depict lower financing through market in the concerned countries.

TABLE 4.1: Mean and Standard Deviation.

| Country | DSMC to GDP | | DMBA to GDP | | DSMC to DMBA | |
|------------|-------------|--------|-------------|--------|--------------|---------|
| | SD | Mean | SD | Mean | SD | Mean |
| Bangladesh | 0.0909 | 0.2293 | 0.0469 | 0.7962 | 0.2447 | 0.3836 |
| China | 0.1878 | 0.5156 | 0.4588 | 0.8508 | 0.4981 | 0.7967 |
| Hong Kong | 1.7601 | 9.3250 | 0.3967 | 0.7415 | 8.5885 | 16.4262 |
| India | 0.1760 | 0.7525 | 0.3862 | 0.7230 | 0.6260 | 1.2921 |
| Indonesia | 0.0656 | 0.3672 | 0.4525 | 0.8074 | 0.3322 | 0.5968 |
| Japan | 0.1642 | 0.7889 | 0.5251 | 0.8826 | 0.7688 | 1.2442 |
| Korea | 0.0972 | 0.8322 | 0.3806 | 0.7898 | 0.7261 | 1.3434 |
| Malaysia | 0.1134 | 1.3372 | 0.5941 | 0.8842 | 1.3621 | 2.2635 |
| Pakistan | 0.0956 | 0.2371 | 0.6006 | 1.0070 | 0.1941 | 0.3169 |
| Philippine | 0.1899 | 0.6279 | 0.5967 | 0.8650 | 0.5092 | 0.9574 |
| Saudi Arab | 0.3160 | 0.7958 | 0.4874 | 0.8495 | 0.5041 | 1.1375 |
| Singapore | 0.2300 | 2.2949 | 0.6640 | 1.0838 | 2.0442 | 3.1573 |
| Sri Lanka | 0.0461 | 0.2322 | 0.6721 | 1.1412 | 0.1605 | 0.2736 |
| Thailand | 0.1599 | 0.7311 | 0.6625 | 0.9758 | 0.4656 | 1.0011 |
| Turkey | 0.0392 | 0.2968 | 0.5039 | 0.9538 | 0.2209 | 0.4105 |

Table 4.1 also shows domestic assets of deposit money banks relative to GDP (DMBA) of different Asia countries. Higher mean values of 1.1412, 1.0838 and 1.0070 are of Sri lanka, Singapore and Pakistan, whereas, lower mean values of 0.7230, 0.7415 and 0.7898 are of India, Hong Kong and Korea respectively. Higher

mean values of Sri Lanka, Singapore and Pakistan depict more reliance of the companies of the said countries on banks for financing their businesses. Lower mean values of India, Hong Kong and Korea show that companies of the said countries show low preference for banks.

Above table displays the means, and standard deviations of DSMC to DMBA ratio. It may be observed that Hong Kong, Singapore and Malaysia are higher with mean values of DSMC to DMBA ratio of 16.4262, 3.1573 and 2.2635 respectively, whereas, the said ratio is lower for Sri Lanka, Pakistan and Bangladesh i.e. 0.2736, 0.3169 and 0.3836 respectively. Mean value greater than 1 shows predilection towards markets and lesser than 1 shows predilection towards banks. The higher DSMC to DMBA ratio of Hong Kong, Singapore and Malaysia shows that such countries are market oriented and countries with lower ratios including Sri Lanka, Pakistan and Bangladesh depict predilection towards financial institutions.

TABLE 4.2: Descriptive Statistics.

| | Mean | Median | Std. Dev. | Kurtosis | Skewness | Range |
|------------|-------|--------|-----------|----------|----------|-------|
| DSMC/DMBA | 2.11 | 0.77 | 4.51 | 18.89 | 4.28 | 28.21 |
| EthFrac | 0.38 | 0.39 | 0.24 | -0.78 | 0.18 | 0.81 |
| Corruption | 53.02 | 50.24 | 25.83 | -0.90 | 0.27 | 95.16 |
| LnGDP | 8.77 | 8.73 | 1.34 | 0.0014 | 1.73 | 4.72 |
| GINI | 41.91 | 45.80 | 7.19 | -1.18 | -0.33 | 23.50 |
| IDV | 26.67 | 25.00 | 10.40 | -0.51 | 0.78 | 34.00 |
| MktCon | 0.10 | 0.08 | 0.08 | 12.58 | 3.33 | 0.50 |
| PDI | 75.13 | 77.00 | 14.30 | -0.68 | 0.34 | 50.00 |
| PolStab | -0.55 | -0.61 | 1.03 | -0.54 | 0.16 | 4.15 |
| RegQualt | 0.09 | -0.06 | 1.06 | 0.59 | -0.08 | 4.79 |
| Ruleoflaw | 57.24 | 55.77 | 22.85 | -1.00 | 0.15 | 78.45 |
| UAI | 54.40 | 48.00 | 23.86 | -0.94 | -0.05 | 84.00 |
| MASC | 51.67 | 50.00 | 17.69 | 1.73 | 0.08 | 85.00 |

Table 4.2 presents descriptive statistics for dependant variable i.e. domestic stock market capitalization relative to GDP to Domestic assets of deposit money banks

and for independent variables including Uncertainty avoidance index, Power distance index, Individuality, Political stability, Ethnic fraction, Corruption, GDP, General Income Inequity, Market concentration, Rule of law, Regulatory quality and in respect of different Asian countries including Pakistan, Hong Kong, Sri Lanka, India, Indonesia, Japan, Malaysia, Philippine, Bangladesh, Saudi Arab, Turkey Singapore, Korea, China and Thailand.

The mean of a set of observations is the arithmetic average of the values. The central tendency in measurement is called median. If we need to find the median we can set the observations in a sequence from lower to higher level values. In case we find odd numbers in the values, the middle value will be the median. If we find even numbers in observations, then the average of two middle values will be the median. To measure the dispersion or variation in a distribution that is equal to square root of the arithmetic mean of the squares of the deviation from the arithmetic mean, standard deviation is used.

It is evident from the above table that mean value of PDI is 75.13 with maximum value of 104 and minimum value of 54. Similarly, mean value of IDV is 26.67 and maximum value is 48 and minimum value is 14. Standard deviation of IDV is 10.40. The average value of UAI is 54.4 with maximum and minimum value of 92 and 8 respectively. Standard deviation of UAI is 23.857 and median value is 48. Average value of Masculinity index is 51.67 and maximum and minimum value is 95 and 10 respectively. Standard deviation of the said variable is 17.69. Above stated variables include Uncertainty avoidance, Individualism, Power distance index, Masculinity and collectivism are the Hofstede (2001)'s measures of culture.

Economic variables of the model include GDP and Concentration of market ownership. Average value of GDP for Asian countries is 13,981.89 with maximum and minimum values of 56,336.07 and 494.05 respectively. Maximum value of GDP is for Singapore for financial year 2014, whereas, minimum value is for Bangladesh for financial year 2006. This shows unequal distribution of wealth in different

countries of the same region. The mean value of concentration of market ownership is 0.10 with standard deviation of 0.08. Maximum value of the said variable is 0.54 and minimum value is 0.04.

The regulatory and governance variables include Rule of law, Political stability, Regularity quality, Corruption and. The mean value of Political stability is -0.55 which shows that on the average political situation in Asian countries is not stable. Maximum value of Political stability is 1.34 and minimum value is -2.8. Standard deviation of the said variable is 1.03. Average value of Regulatory quality is 0.09 with maximum and minimum value of 2.26 and -2.53 respectively. Standard deviation is 1.06. The mean value of Corruption index is 53.02 with Standard deviation of 25.83. The maximum value of Corruption index is 98.57 and minimum value is 3.41. Similarly, average value of Rule of law is 57.24 and maximum and minimum values are 96.63 and 18.18 respectively. Standard deviation of Rule of law index is 22.85.

Social variables include General economic inequality (GINI) and Ethnic fractionalization which have also their effect on financial intermediations. The mean value of GINI is 41.91 with maximum and minimum values of 53.70 and 30.20 respectively. Standard deviation of GINI is 7.19. Average value of Ethnic fractionalization is 0.38 and Standard deviation is 0.24. The maximum and minimum values are 0.81 and 0.00 respectively.

4.1.2 Correlation Matrix

Correlation matrix shows correlation among different variables. Table 4.3 presents correlation matrix among independent variables.

TABLE 4.3: Correlation Matrix.

| | <i>Ethfrc</i> | <i>Cpt</i> | <i>GDP</i> | <i>GINI</i> | <i>IDV</i> | <i>MktCon</i> | <i>PDI</i> | <i>PolStb</i> | <i>Regqlt</i> | <i>Rlaw</i> | <i>UAI</i> | <i>MASC</i> |
|--------|---------------|------------|------------|-------------|------------|---------------|------------|---------------|---------------|-------------|------------|-------------|
| Ethfrc | 1 | | | | | | | | | | | |
| Cpt | 0.024 | 1 | | | | | | | | | | |
| GDP | -0.37 | 0.046 | 1 | | | | | | | | | |
| GINI | -0.001 | 0.072 | 0.211 | 1 | | | | | | | | |
| IDV | -0.033 | 0.063 | 0.084 | 0.115 | 1 | | | | | | | |
| MktCon | 0.043 | 0.067 | 0.02 | 0.011 | 0.039 | 1 | | | | | | |
| PDI | 0.321 | 0.025 | -0.28 | 0.368 | -0.01 | 0.24 | 1 | | | | | |
| PolStb | -0.262 | 0.076 | 0.823 | 0.41 | 0.165 | 0.081 | 0.021 | 1 | | | | |
| Regqlt | 0.077 | 0.081 | 0.582 | 0.672 | 0.222 | 0.119 | 0.044 | 0.639 | 1 | | | |
| Rlaw | 0.016 | 0.971 | 0.027 | 0.055 | 0.062 | 0.085 | 0.023 | 0.068 | 0.068 | 1 | | |
| UAI | -0.29 | -0.04 | -0.06 | -0.45 | 0.163 | -0.147 | -0.43 | -0.285 | -0.443 | -0.03 | 1 | |
| Masc | -0.318 | -0 | 0.348 | -0.15 | 0.286 | -0.029 | -0.06 | 0.303 | 0.274 | 0 | 0.16 | 1 |

Table 4.3 shows correlation among various independent variables. The results depict that Ethnic Fractionalization is negatively correlated with GDP, GINI, IDV, PolStab, UAI and Masculinity. PDI is negatively correlated with GDP and IDV. UAI is negatively correlated with all other explanatory variables except with IDV. Masculinity is negatively correlated with EthFrac, Corruption, GINI, MktCon and PDI. For all other variables, relationship is positive.

4.1.3 Variance Inflation Factor

To measure the variation of estimated regression coefficients in comparison with predictor variables, variance inflation factors are used. These factors are also used to describe the existence of multicollinearity in the analysis of regression. Multicollinearity can increase the variance of the regression coefficients by making them uninterruptable and unstable and thus multicollinearity is considered to be problematic. Table 4.4 presents VIF values of independent variables.

TABLE 4.4: Variance Inflation Factor.

| | <i>Coefficients</i> | <i>St. Error</i> | <i>t Stat</i> | <i>P-value</i> | <i>Std. Dev.</i> | <i>VIF</i> |
|------------|---------------------|------------------|---------------|----------------|------------------|------------|
| Intercept | 0.00184 | 0.00037 | 4.94597 | 0.00000 | 4.50898 | 8547.77829 |
| EthFrac | 0.00039 | 0.00014 | 2.89747 | 0.00433 | 0.23745 | 13.26657 |
| Corruption | 0.00000 | 0.00000 | 0.36185 | 0.71797 | 25.82592 | 0.70157 |
| GDP | 0.00000 | 0.00000 | 2.31088 | 0.02220 | 15621.93934 | 0.00107 |
| GINI | 0.00000 | 0.00001 | -0.25543 | 0.79874 | 7.18714 | 1.64197 |
| IDV | 0.00001 | 0.00000 | 5.27860 | 0.00000 | 10.40247 | 0.14717 |
| MktCon | -0.00015 | 0.00028 | -0.55978 | 0.57646 | 0.07604 | 8.71417 |
| PDI | 0.00000 | 0.00000 | 0.45502 | 0.64975 | 14.29759 | 0.23446 |
| PolStab | -0.00004 | 0.00005 | -0.83677 | 0.40405 | 1.02630 | 7.20505 |
| RegQualt | -0.00011 | 0.00006 | -1.85412 | 0.06569 | 1.05763 | 7.00202 |
| Ruleoflaw | 0.00000 | 0.00000 | -0.39022 | 0.69693 | 22.84701 | 0.79500 |
| UAI | 0.00000 | 0.00000 | -1.96342 | 0.05145 | 23.85699 | 0.14738 |
| MASC | 0.00000 | 0.00000 | 1.99976 | 0.04733 | 17.69330 | 0.17050 |

As independent variables cultural, economic, governance and social variables are used to estimate the model. The results of VIF are reported in the Table 4.4. Generally the model has variance inflation factors (VIF) of less than 10 for all almost repressors. Exceptions are for Ethnic Fraction for which VIF is more than 10. The reason of high VIF for the said variable is that among the all other independent variables, it is more correlated with cultural aspects. However, due to its importance in the model, it is important to add it as independent variable. Generally low VIFs indicate that multi co linearity is unlikely to be a problem. Hausman test has been applied for the model to determine whether to report random-effects or fixed-effects estimates. For the model, the Hausman test is significant. Consequently Fixed-effects estimates are reported.

4.2 Determinants of Market versus Institutions Relative Financing Roles

For application of panel data analysis, first of all we apply common effect model and then apply fixed effect model. As result of Hausman test is significant, fixed effect model is applicable. The results of fixed effect model and Hausman test are placed at Table 4.5 and 4.6 respectively.

As stated above, measures of culture include Hofstede (2001)'s IDV, PDI, UAI and Masculinity. Economic variables include GDP and market concentration. Governance and regulatory variables are political stability and rule of law. Social factors are general economic inequality and ethnic fraction. The results show that PDI is positively significant at 1% level. The result of this variable is consistent with Kwok & Tadees (2006) and Aggarwal & Goodell (2010) who also show that as compared to banks, market is preferred in higher power distance societies. The variable uncertainty avoidance at 1% level is negatively significant. Again the results are in line with Kwok & Tadees (2006) and Aggarwal & Goodell (2010). The cultural variable IDV is negatively related to DSMC but is insignificant even

at 10% level. Again, the result is according to Aggarwal & Goodell (2010). Masculinity positively significant at 10% level which shows that in masculine society, there is tendency of market as compared to financial institutions.

TABLE 4.5: Determinants of market versus institutions relative financing roles.

| Variables | Co-efficient | t-stat | prob. |
|-----------|--------------|----------------------|---------|
| C | -0.00574 | -3.2745 | 0.0013 |
| Pdi | 2.75E-06 | 4.31971 | 0.0055 |
| Gini | -4.83E-06 | -4.6331 | 0.0042 |
| Mktcon | 0.0012 | 2.67299 | 0.0084 |
| Polstb | 0.000247 | 2.26412 | 0.0251 |
| Regqlt | 0.000515 | 1.53177 | 0.1279 |
| Rlaw | 5.99E-06 | 3.1031 | 0.0023 |
| Lgdp | 0.000608 | 2.98857 | 0.0033 |
| Cpt | -7.20E-07 | -2.4672 | 0.0148 |
| Idv | -5.60E-07 | -0.658 | 0.5116 |
| Uai | -1.08E-06 | -3.1146 | 0.0022 |
| Masc | 2.58E-07 | 2.7354 | 0.0929 |
| Ethfrc | -0.00014 | -3.7752 | 0.0002 |
| R-squared | 0.720269 | Prob. F-statistic | 0.00134 |

TABLE 4.6: Hausman Test.

| Test Summary | Chi-Sq. Statistic | Chi-Sq. d.f. | Prob. |
|----------------------|----------------------|--------------|--------|
| Cross-section random | 39.206139 | 10 | 0.0000 |

GDP, Rule of law and market concentration are positively significant at 1% level, whereas, social variables including GINI and Ethnic fraction are negatively significant at 1% level. Regularity quality is insignificant which is consistent with the study of Aggarwal and Goodell (2010). Political stability and corruption are significant at 5% level.

Regarding the results of the Table 4.5 with respect to the hypothesis presented above, it may be seen that there is significant influence of national culture on financial intermediation. The results support the hypothesis that market is preferred in higher power distance and banks are preferred in higher uncertainty avoidance societies. The results are in line with Aggarwal & Goodell (2010) and Kwok & Tadesse (2010). The reason of such result may be that in such countries managers and investors believe in higher power distance. The managers of the companies operating in such countries do not want influence of the banks in their companies. So they avoid financing their assets through banks. Similarly, managers of the countries with higher uncertainty avoidance avoid getting financing through markets as financing through markets is more risky as compared to banks. The analysis also supports the hypothesis that masculinity is positively related to the market. Again, this result supports research of Aggarwal & Goodell (2010). However, the study fails to find the evidence that individualism has association with financial predilection. This result is against the work of Kwok & Tadesse (2010) who find positive relationship between high individualism and predilection towards market. The results support our hypothesis that political stability is positively significant. Fligstein (2001) proposes that stable worlds are preferred by market members. Aggarwal and Goodell (2010) suggest the transfer of both information and political-services through financial systems is primarily done by banks when markets are not able to efficiently also do these functions. And so, to lessen the importance of banks in supporting these functions, societies require political stability.

The results also support the hypothesis H5 that market concentration has significant effect on financial intermediation and as compared to banks it favors market financing. This strongly supports theoretical contention of Aggarwal and Goodell(2010) that it is due to effective spread of information, nations with higher market capitalization concentration tend to be more market-based. This finding is intriguing in light of the perception of Tadesse (2002) that “in bank-based frameworks smaller business concerns grow fast in and in market based countries bigger business firms grow faster”.

This study finds negative significant effect of GINI on financial architecture as indicated in Table 4.5. This result is against the research of Aggarwal and Goodell (2010) who find positive relationship between GINI and market predilection. However, results are in line with Perotti and Von Thadden (2006) who also find that countries will be bank bases if there is greater economic inequality. Negative coefficient of GINI shows that in Asian countries GINI has positive relationship with banks compared with markets. According to Kwok and Tadesse (2006) studies GINI is not significant.

The study finds support for positive significant effect of GDP on market predilection, thus proving hypothesis No. 9. This result is line with research of Ergungor (2004) The results do not support H9 which state that control of corruption leads to financing through markets as compared to banks. This result is also against researches of Ergungor (2004) and Kwok and Tadesse (2006) who favors the assumption that control of corruption leads to market predilection.

However, no support could be found for H7 which describe significant positive relationship of regularity quality with markets. Although in our analysis, regulatory quality is positively related to DSMC as indicated by Aggarwal and Goodell (2010), our results are not significant which indicates that in Asian countries, regulatory quality has no significant effect on financial architecture.

Chapter 5

Conclusion and Future Recommendations

One of the ignored areas in research is the national cultural, legal, and other national characteristics to assess people's preferences for the bank or market. Being aware of these characteristics can be beneficial for scholars and policy makers specifically in societies where financial system is in the process of evolution. The current study focuses the financing system choices in 15 markets: The focus of this study is on the financing system choices in 15 markets: India, China, Pakistan, Malaysia, Japan, Bangladesh, Philippines, Indonesia, Turkey, Korea, Hong Kong, Thailand, Singapore, Sri Lanka, and Saudi-Arabia. Annual estimates for a recent 10- year period (2007-20016) of relative financing through markets and institutions for these 15 countries are used in panel estimates. This paper documents for the first time that in Asian countries national preferences for market financing increase with higher power distance, higher masculinity, market concentration, political stability, rule of law and per capita GDP and decreases with increase of uncertainty avoidance, control of corruption, economic inequality and ethnic factorization. Nevertheless, we could not find significant effect of regulatory quality and individuality on preference of financial intermediation.

The current study adds much to the literature pertaining to business at international level. The study provides an extended new model that explains as to what

extent the economic, social and cultural features interrelate in affecting national financial structure. In this way the role of social and cultural factors gets more importance because it helps in doing business and making investment in multi cultural settings. It is essential for the international business concerns to generate financing from different countries. For international organizations it is important to know the international financial environment. After developing understanding of national financing strategies, the managers of multinational firms will also get a lot of benefits. So, they can decide about financing at multinational level. Different financial structures and cultures, economic and political features are reflected through differing national financing strategies. In this process, it is beneficial to understand the effect of economic, cultural and social factors on the financial structure in different countries.

Moreover, the investors, managers and policy makers may be benefitted from the results presented through the current study. Investment managers should also keep funds separately for the companies which may understand financial environments in a better way and take advantage of such environments. The results of this research would be interesting as well as beneficial for the policy-makers and managers from the countries which have been the source of data collection for the study because the financial intermediation's systems are continuously growing in these societies.

Due to unavailability of the data on other important variables including legal origin of the countries, political legitimacy and debt efficiency, effect of the said important factors on financial intermediation could not be observed. Further, analysis on rest of the countries of the Asia and other continents could not be made due to constraint of time. The same is left for future research.

These results are likely to be of interest in assessing the influence of sociological and political developments on banks and other financial institutions. Thus, scholars in political economy and sociology, in addition to scholars in finance and banking, are likely to find these results interesting as are managers of multinational firms, international bank and global portfolios.

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